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Oracle Incentive Compensation Cloud 2018 Implementation Essentials

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QUESTION 1

Which statement is true about classification rules and credit categories?

- A. You can define the split credit percentage at classification rule UI.
- B. You can associate only one credit category to a classification rule.
- C. You can associate classification rule to credit category via performance measure.
- D. You can associate multiple credit categories to a classification rule.

Correct Answer: D

QUESTION 2

View the following credit rule hierarchy:



Salesperson 1 gets a direct credit for a 20,000 USD transaction whereas Sales Manager 1 gets a direct credit for a separate 10,000 USD transaction. What is the expected result after the Credit Roll up process runs with Rollup option turned on for the credit rule hierarchy?

- A. The Director, Sales Manager 1, and Salesperson 1 receive 10,000 USD, 30,000 USD, and 20,000 USD, respectively
- B. The Director, Sales Manager 1, and Salesperson 1 receive 30,000 USD, 30,000 USD, and 20,000 USD, respectively.
- C. The Director receives nothing. Sales Manager 1 and Salesperson 1 receive 10,000 USD and 20,000 USD, respectively.
- D. The Director, Sales Manage, 1, and Salesperson 1 receive 10,000 USD, 10,000 USD, and 20,000 USD, respectively.

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Correct Answer: D

QUESTION 3

Which three participant related data can be used in calculation expressions without using user defined functions?

- A. Standard Participant Fields such as currency code or cost center
- B. Resource Descriptive Flexfields
- C. Participant Details Descriptive Flexfields
- D. Participant Header Descriptive Flexfields
- E. Employee Descriptive Flexfields

Correct Answer: CDE

QUESTION 4

A payment plan is to be configured to pay a minimum (draw) flat amount of 8,000 per period, which is nonrecoverable. Payment adjustments must be applied only to commission type earnings, and bonus earnings should not be adjusted by the payment plan.

How should you configure the payment plan?

- A. Associate the "Commission" payment group category to \\'Commission\\' type plan components. In the Payment Plan, select `Commission\\' from the Payment Group Category drop down, enter 8,000 in the Flat Minimum Amount to Pay Participant field, enter 8,000 in the Maximum Payment field, select "Yes" for the Carry Forward Maximum drop down, and select `No\\' for the Minimum Recovery option.
- B. Associate the `Commission\\' Incentive Type (payment group category) to \\'Commission\\' type plan components. In the Payment plan, select \\'Commission\\' from the Payment Group Category drop down, enter 8,000 in the Flat Minimum Amount to Pay Participant field, and select \\'No\\' for the Minimum Recovery option.
- C. Associate the \'Commission\\' Incentive Type (payment group category) to \'Commission\\' type plan components. In the Payment Plan, select \'Commission\\' from the Payment Group Category drop down, enter 8,000 in the Flat Minimum Amount to Pay Participant field, and select the `Yes\\' for the Minimum Recovery option and `Immediate\\' for the Recovery Start option.
- D. Associate the \'Commission\\' payment group category to "Commission\\' type plan components. In the Payment Plan, select \'Commission\\' from the Payment Group Category drop down, enter 8,000 In the Flat Minimum Amount to Pay Participant field, enter 8,000 in the Maximum Payment field, select \'Yes\\' for the Carry forward Maximum drop down, select `Yes\\' for the Minimum Recovery option, and \'Immediate\\' for the Recovery Start option.

Correct Answer: B

QUESTION 5

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Which asset typo must you select for searching web service in Oracle Enterprise Repository?



- A. Composite Service
- B. Composite
- C. ADF Service
- D. ADF service Data Object

Correct Answer: B

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