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Oracle Order Management Cloud Order to Cash 2020 Implementation Essentials

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QUESTION 1

You are implementing the entire suite of Supply Chain Management Cloud for an auto component manufacturing and distribution company. This company has a manufacturing facility where different auto electrical components are produced to fulfill the demand that originates from various customers. One of the components that the company sells to its customers requires specialized operations; therefore, the company outsources it to an external manufacturer instead of producing it in its own facility.

Which two steps are required to fulfill the demand for this component through outsourced manufacturing? (Choose two.)

A. Define this component as an Item with the "Contract Manufacturing" field enabled and the "Make or Buy" attribute set to "Buy."

B. Define this component as an Item with the "Contract Manufacturing" field enabled and the "Make or Buy" attribute set to "Make."

C. Select the Customer Sales Order Fulfillment check box under the Procurement offering.

D. Create a sourcing rule of the Buy type for this component in the selling inventory organization.

E. Model the manufacturer to which the component production is outsourced as a Supplier in the enterprise.

F. Create a sourcing rule of the Make type for this component in the selling inventory organization.

Correct Answer: BE

https://docs.oracle.com/cloud/r13_update17c/scmcs_gs/FAIMS/FAIMS1823005.htm#FAIMS1922710

QUESTION 2

Your company wants to define different status conditions for fulfillment lines that have different categories assigned to a single orchestration process in Order Management Cloud.

Which two configurations would you perform to meet this requirement? (Choose two.)

A. Define a fulfillment line status rule set for each category.

B. Create a unique step for each category and assign different "next expected task statuses."

C. Define orchestration process status values for each category.

D. Assign the status catalog to the orchestration process.

Correct Answer: CD

An orchestration process is a predefined business process that coordinates the orchestration of physical goods and activities within a single order and automates order orchestration across fulfillment systems.

QUESTION 3

A revision was made to an existing sales order in Order Management Cloud. But it did not trigger a change order.

Identify the attribute that was modified during the revision of the sales order.

A. Requested Ship Date

B. Customer PO

C. Unit Selling Price

D. Ordered UOM

E. Ordered Quantity

Correct Answer: B

QUESTION 4

Which three statements are true about Discount Lists? (Choose three.)

A. Users can define discounts for configurable models on Discount Lists.

B. Discount rules can be defined at multiple levels: the root item, the components, or the entire configuration.

C. Discount rules can be defined at the root level only.

D. Tier and attribute-based adjustments are supported only at the root item level.

E. Tier and attribute-based adjustments are supported at multiple levels: the root item, the components, or the entire configuration.

Correct Answer: ABD

References: http://download.oracle.com/ocomdocs/global/fusion_r11/scm/Pricing_Administration/
Pricing_Administration.doc

QUESTION 5

What is the configuration required to automatically calculate the Jeopardy Score and priority when an orchestration process is planned or re-planned?

A. Schedule the process refresh and start the order promising server.

B. Check the change mode parameter to Advanced on the orchestration process.

C. Schedule the process plan orchestration processes.

D. Check the Replan Instantly parameter in the orchestration process.

Correct Answer: D

You can enable the Replan Instantly feature when you define an orchestration process. It replans the orchestration process immediately after this process completes the orchestration process step, and then displays the revised order

data according to the replanning work that it does. It is recommended that you use Replan Instantly only for high priority sales orders, or with sales orders that include a jeopardy threshold of less than one day. For performance reasons, it is recommended that you do not use it with an orchestration process step that is long or complex. If Replan Instantly does not contain a check mark, then Order Management updates the planning data only during the scheduled replanning.

https://docs.oracle.com/en/cloud/saas/supply-chain-management/r13-update17d/faiom/setting- up-orchestration-processes.html#FAIOM211469

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