



1Z0-1077-21^{Q&As}

Oracle Order Management Cloud Order to Cash 2021 Implementation Essentials

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QUESTION 1

Your customer is in the business of selling laptops.

Which three seeded pricing attributes are available when you set up Customer Pricing Profiles for your customer? (Choose three.)

- A. Customer rating
- B. Cost-to-serve
- C. Customer value
- D. Days Sales Outstanding
- E. Customer credit limit

Correct Answer: ABC

QUESTION 2

What flow is depicted in the diagram below?

- A. Drop Ship
- B. Back-to-back
- C. Configure to order
- D. Consignment order
- E. Internal Transfer

Correct Answer: A

QUESTION 3

You want to perform Internal Material Transfer across Business Units and want to capture internal margin as part of revenue for the selling Business Unit.

Which mandatory task would you perform for this requirement?

- A. Configure Oracle Fusion Global Order Promising
- B. Manage Consumption Rules
- C. Manage Supply Execution Documentation Creation Rules
- D. Manage Supply Chain Financial Orchestration Transfer Pricing Rules
- E. Manage Supply Order Defaulting and Enrichment Rules



Correct Answer: D

Sourcing tools enable you to manually create internal material transfer requisition lines in Self Service Procurement and create supply requests from the Manage Item Quantity page. These sourcing tools provide a default source organization and allow access to source organization rankings and available to promise quantities. Oracle Fusion Supply Chain Orchestration works with Oracle Fusion Global Order Promising and Oracle Fusion Inventory Management to identify the source organization rankings based on pre-established rules.

QUESTION 4

Your company is using Order Management Cloud to capture orders, and has integrated with a legacy inventory application for order fulfillment. A fulfillment request needs to be aggregated and sent to an external inventory application.

What step would you perform to aggregate the request?

- A. Create a new custom task by using the Shipment Task Layer.
- B. Create a new custom task by using the Fulfillment Task Layer.
- C. Create a new custom task by using the Supply Task Layer.
- D. Configure a fulfillment task routing rule with aggregation criteria based on time limit or total number of lines.

Correct Answer: D

https://docs.oracle.com/cd/E56614_01/scmop_gs/FAOFO/F1171442AN11B74.htm

QUESTION 5

Available to promise rules are _____.

- A. Seeded using APICS conventions
- B. User defined in order management module
- C. User defined using a matrix of selectable criteria
- D. User defined in the global order promising module
- E. System assigned base upon the item type, cumulative lead time and un consumed forecast

Correct Answer: C

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