



1Z0-1077-22^{Q&As}

Oracle Order Management Cloud Order to Cash 2022 Implementation
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QUESTION 1

Your company has a cost of change policy that changes a customer when the order is allocated, with no changes allowed after the goods are staged.

Which fulfillment status will trigger compensation and impose charges on the customer when the sales order quantity is changed?

- A. Backordered
- B. Ready to Release
- C. Released to Warehouse
- D. Staged

Correct Answer: B

https://docs.oracle.com/cd/E51367_01/scmop_gs/FAOFO/F1433056AN132D9.htm

QUESTION 2

Which change mode takes a snapshot at the stages mentioned below:

When the orchestration process starts When a change order is received at an orchestration process step

- A. Incremental
- B. Simple
- C. None
- D. Advanced

Correct Answer: D

<http://www.oracle.com/technetwork/fusion-apps/orderorchestrationguide-e22707-01-1514572.pdf>

QUESTION 3

Your company wants a category of goods to be globally sourced for certain regions in Europe. After setting up the sourcing rules, you attempt to assign them by using the Category and Region option, but the category is not on the list of values.

What is the problem?

- A. The Default Sourcing Assignment Set profile option is not set.
- B. The category set that is associated with the Sourcing Rule Category Set profile option is controlled at the organization level.



C. The Default Sourcing Assignment Set profile option is set to a category set for the Item category set structure.

D. A category set has not been selected under the Sourcing Rule Category Set profile option.

Correct Answer: D

QUESTION 4

You are implementing the entire suite of Supply Chain Management Cloud for an auto component manufacturing and distribution company. This company has a manufacturing facility where different auto electrical components are produced to fulfill the demand that originates from various customers. One of the components that the company sells to its customers requires specialized operations; therefore, the company outsources it to an external manufacturer instead of producing it in its own facility.

Which two steps are required to fulfill the demand for this component through outsourced manufacturing? (Choose two.)

A. Define this component as an Item with the "Contract Manufacturing" field enabled and the "Make or Buy" attribute set to "Buy."

B. Define this component as an Item with the "Contract Manufacturing" field enabled and the "Make or Buy" attribute set to "Make."

C. Select the Customer Sales Order Fulfillment check box under the Procurement offering.

D. Create a sourcing rule of the Buy type for this component in the selling inventory organization.

E. Model the manufacturer to which the component production is outsourced as a Supplier in the enterprise.

F. Create a sourcing rule of the Make type for this component in the selling inventory organization.

Correct Answer: BE

https://docs.oracle.com/cloud/r13_update17c/scmcs_gs/FAIMS/FAIMS1823005.htm#FAIMS1922710

QUESTION 5

You are implementing Oracle Cloud Pricing for a Fortune 500 hi-tech components distributor who operates on wafer thin margins.

Identify a pricing rule associated with a pricing strategy that can be used for evaluating the margin.

A. Currency conversion lists

B. Cost Lists

C. Discount Lists

D. Price Lists

E. Shipping charge lists

Correct Answer: B



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