

1Z0-219^{Q&As}

Siebel Customer Relationship Management (CRM) 8 Business Analyst

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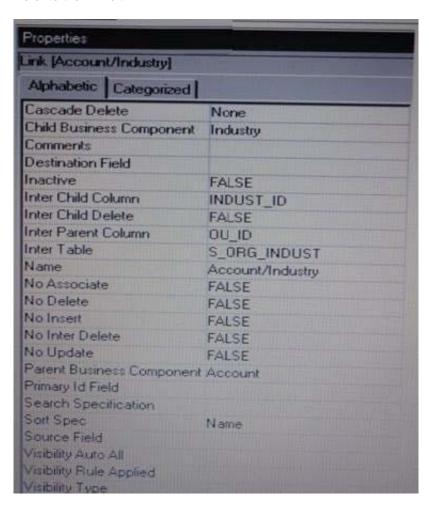
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QUESTION 1

Refer to the Exhibit.



The link is defining which type of relationship?

A. 1:1

B. 1:M

C. M:1

D. M:M

Correct Answer: D

Reference: http://www.siebelguide.com/basics/1_1RelationShip.html

QUESTION 2

Identify the three statements that are true when creating new records using Quick Fill template.

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- A. Only Administrators can create new Quick Fill Templates.
- B. Templates are used to store default values for fields.
- C. Saving values to single-value fields, which are read only, is not supported.
- D. Saving values to multi-value fields, which are read only, is not supported.
- E. To use a Quick Fill template to create a new record, the user should click the Quick fill button

Correct Answer: BCD

Reference: http://docs.oracle.com/cd/B40099_02/books/Fundamentals/Fund_recordtasks3.html

QUESTION 3

In the Siebel Web client, you drill down on the hyperlink for Fern Woodley, a contact for the XYZ Company account, and then on the hyperlink for Ms. Woodley\\'s 500 x Printer Repair Kit opportunity. What feature In the Siebel Web client user interface would you use to quickly return to the XYZ Company account record?

- A. the Accounts screen tab
- B. the Contact view tab
- C. the Site Map icon on the application toolbar
- D. the thread bar
- E. the Site Map menu item in the Navigate application menu

Correct Answer: D

QUESTION 4

To determine the base table for Siebel opportunities, you would use Siebel tools to examine:

- A. the Main Table property for the Opportunity business object definition
- B. the Name property for the Opportunity table definition
- C. the Name property for the Table child object definition for the Opportunity business compete definition
- D. the Table property for the Opportunity business component definition

Correct Answer: D

Explanation: A Business Object is a collection of Business Components which are based on Tables, so You can see the base table of the Opportunity BC in the BC properties.

QUESTION 5



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A Business Analyst has a requirement where users need real-time access to detailed credit card information from .1 mainframe system. A decision has been made to replicate this data within the Siebel application. Which two Integration tools could be used to meet this requirement?

- A. Active X Control
- B. Enterprise Integration Manager
- C. Object Interface
- D. Virtual Business Component
- E. EAI Connector

Correct Answer: BD

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