



1Z0-219^{Q&As}

Siebel Customer Relationship Management (CRM) 8 Business Analyst

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QUESTION 1

Refer to the Exhibit.

The screenshot shows the 'Properties' window for a 'Link [Account/Industry]'. The window has two tabs: 'Alphabetic' and 'Categorized'. The 'Categorized' tab is selected, showing a list of properties and their values:

Property	Value
Cascade Delete	None
Child Business Component	Industry
Comments	
Destination Field	
Inactive	FALSE
Inter Child Column	INDUST_ID
Inter Child Delete	FALSE
Inter Parent Column	OU_ID
Inter Table	S_ORG_INDUST
Name	Account/Industry
No Associate	FALSE
No Delete	FALSE
No Insert	FALSE
No Inter Delete	FALSE
No Update	FALSE
Parent Business Component	Account
Primary Id Field	
Search Specification	
Sort Spec	Name
Source Field	
Visibility Auto All	
Visibility Rule Applied	
Visibility Type	

The link is defining which type of relationship?

- A. 1:1
- B. 1:M
- C. M:1
- D. M:M

Correct Answer: D

Reference: http://www.siebelguide.com/basics/1_1RelationShip.html

QUESTION 2

Identify the three statements that are true when creating new records using Quick Fill template.



- A. Only Administrators can create new Quick Fill Templates.
- B. Templates are used to store default values for fields.
- C. Saving values to single-value fields, which are read only, is not supported.
- D. Saving values to multi-value fields, which are read only, is not supported.
- E. To use a Quick Fill template to create a new record, the user should click the Quick fill button

Correct Answer: BCD

Reference: http://docs.oracle.com/cd/B40099_02/books/Fundamentals/Fund_recordtasks3.html

QUESTION 3

In the Siebel Web client, you drill down on the hyperlink for Fern Woodley, a contact for the XYZ Company account, and then on the hyperlink for Ms. Woodley's 500 x Printer Repair Kit opportunity. What feature In the Siebel Web client user interface would you use to quickly return to the XYZ Company account record?

- A. the Accounts screen tab
- B. the Contact view tab
- C. the Site Map icon on the application toolbar
- D. the thread bar
- E. the Site Map menu item in the Navigate application menu

Correct Answer: D

QUESTION 4

To determine the base table for Siebel opportunities, you would use Siebel tools to examine:

- A. the Main Table property for the Opportunity business object definition
- B. the Name property for the Opportunity table definition
- C. the Name property for the Table child object definition for the Opportunity business compete definition
- D. the Table property for the Opportunity business component definition

Correct Answer: D

Explanation: A Business Object is a collection of Business Components which are based on Tables, so You can see the base table of the Opportunity BC in the BC properties.

QUESTION 5



A Business Analyst has a requirement where users need real-time access to detailed credit card information from .1 mainframe system. A decision has been made to replicate this data within the Siebel application. Which two Integration tools could be used to meet this requirement?

- A. Active X Control
- B. Enterprise Integration Manager
- C. Object Interface
- D. Virtual Business Component
- E. EAI Connector

Correct Answer: BD

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