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Oracle Eloqua Marketing Cloud Service 2013 Implementation Essentials

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QUESTION 1

What happens when the "Unsubscribe from Eloqua" web link is clicked on a CRM record?

- A. The Eloqua Subscription Management page opens in a new window.
- B. The Email Opt Out check box is selected on the CRM record, the CRM record is pulled into Eloqua during the next auto sync, and then the record is globally unsubscribed in an Eloqua program.
- C. The record is globally unsubscribed in Eloqua via an internal event, which triggers the Email Unsubscribe external call, which then selects the Email Opt Out check box on the CRM record.
- D. The CRM record is pulled into Eloqua during the next auto sync, and then the record is globally unsubscribed in Eloqua via an internal event, which triggers the Email Unsubscribe external call, which then selects the Email Opt Out check box on the CRM record.

Correct Answer: B

Reference:

<https://community.oracle.com/community/topliners/do-it/blog/2012/09/03/effectively-removing-records-from-eloqua>

QUESTION 2

You are building a targeted campaign to generate responses from your recipients and improve conversion rate. Which three filter criteria can you use to create your segment?

- A. Contains a specific value in an Eloqua contact field
- B. Liked a particular Facebook post in the last three months
- C. Visited high value web pages in the last six months
- D. Submitted a specific Eloqua-hosted form in the last two months
- E. Forwarded two Eloqua emails in the last three months

Correct Answer: ABD

QUESTION 3

What happens when a new field is created in a custom object?

- A. The field is created in all custom object records in that custom object.
- B. The field is created in all custom object records across all existing custom objects.
- C. The field is created only for new custom object records that are added to that custom object.
- D. The field is created only for new custom object records that are added to all existing custom objects.



Correct Answer: B

QUESTION 4

For a multi-session event, where are invitation emails sent from?

- A. Campaign Canvas
- B. Registration Form
- C. Event Module: New Registration Event Action
- D. Event Module; 1 Week Reminder Event Action

Correct Answer: A

Reference:

<https://community.oracle.com/community/topliners/see-it/blog/2013/04/14/one-campaign-canvas-with-multiple-audience-segments--impact-on-contacts>

QUESTION 5

Which Eloqua Campaign field must be populated to

- A. Actual Cost
- B. Budgeted Cost
- C. Campaign Type
- D. Expected Revenue

Correct Answer: A

Reference:

https://docs.oracle.com/cloud/latest/marketingcs_gs/OMCAA/Help/Campaigns/Tasks/CreatingMultiStepCampaigns.htm

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