



# 1Z0-425<sup>Q&As</sup>

Oracle Fusion CRM: Sales 2014 Implementation Essentials

## Pass Oracle 1Z0-425 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/1z0-425.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Oracle  
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





#### QUESTION 1

For an existing lead to be used in a sales campaign, what must it contain?

- A. An Account
- B. A Product
- C. An Opportunity
- D. A Contact

Correct Answer: D

---

#### QUESTION 2

What should you do when trying to evaluate if there are any conflicts in a territory structure?

- A. Highlight the top-level territory, click Actions, and then select "View Overlaps".
- B. Click the conflict resolution button from the Enable Dimensions and metrics page.
- C. You would be required to first run the stage and promote process.
- D. You must first export the structure by clicking Actions, and then selecting "export to Excel."

Correct Answer: A

---

#### QUESTION 3

The design team would like to make changes to the Sales dashboard for the sales VP in Oracle Fusion Sales.

What is the navigation path to make the changes?

- A. Oracle Composer > Sales Dashboard > Customize Home Pages > Sales VP
- B. Sales Dashboard > Administration > Customize Home Pages > Job Role
- C. Administration > Oracle Composer > Personalization > Sales Account Region
- D. Sales Dashboard > Personalization > Customization Manager > Job Role
- E. Sales Dashboard > Administration > Customization Manager > Sales VP

Correct Answer: E

---

#### QUESTION 4



Identify the attributes that need to be defined while configuring sales stage in a sales methodology.

- A. Phase, Order, Duration mid Stalled Deal Limit.
- B. Phase, Order, Duration and Opportunity Status
- C. Phase, Win probability Range, Opportunity Status
- D. Phase, Order, Win Probability Range, Duration and Stalled Deal Limit
- E. Status, Order, Win Probability Range\ Duration and Stalled Deal

Correct Answer: A

---

#### QUESTION 5

What are the three types of Marketing Campaigns found in Oracle Sales Cloud?

- A. Mini, Catalog, and Sales Campaign
- B. Multi-Stage, Catalog, and Mini Campaign
- C. Channel, Multi-Stage, and Opportunity Campaign
- D. Mini, Multi-Stage, and Sales Campaign

Correct Answer: B

[1Z0-425 Practice Test](#)

[1Z0-425 Study Guide](#)

[1Z0-425 Braindumps](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

## Try our product !

- 100% Guaranteed Success
- 100% Money Back Guarantee
- 365 Days Free Update
- Instant Download After Purchase
- 24x7 Customer Support
- Average 99.9% Success Rate
- More than 800,000 Satisfied Customers Worldwide
- Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.geekcert.com/allproducts>

## Need Help

Please provide as much detail as possible so we can best assist you.  
To update a previously submitted ticket:



 <p><b>One Year Free Update</b> Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p><b>Money Back Guarantee</b> To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p><b>Security &amp; Privacy</b> We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information &amp; peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.  
All trademarks are the property of their respective owners.  
Copyright © geekcert, All Rights Reserved.