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Oracle CPQ Cloud Service 2016 Implementation Essentials

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QUESTION 1

Consider the following requirements for integration with Salesforce: Quote information needs to be pushed back to Salesforce and synchronized. You must be able to synchronize a Quote with up to 1000 lines back to Opportunity Product

object in Salesforce.

Based on these requirements, which three XSLs would you use to provide the integration?

- A. SFDC Opportunity - Import
- B. SFDC Quote - Upsert
- C. SFDC Products ?Upsert All (200, 400, 600, 800, 1000)
- D. SFDC Quote ?Process Updates
- E. SFDC Opportunity - Upload

Correct Answer: CDE

QUESTION 2

While configuring a product, which pricing is applied last on a given item (part) after it is added to a valid configuration?

- A. Base Price from the parts database
- B. List price from the PriceBook
- C. Recommended Item Pricing
- D. Attribute Value Pricing

Correct Answer: C

QUESTION 3

What are two ways to create parts data?

- A. Use a data table.
- B. Use the Bulk Upload process.
- C. Use a BML function.
- D. Perform manual entry.



Correct Answer: AC

QUESTION 4

Which statement is false about FTP (File Transfer Protocol) processing in CPQ Cloud BigMachines tool?

- A. You must list files in the order in which they should be processed in the upload_list.xml file.
- B. FTP uploads are processing every 60 minutes.
- C. You must upload files to the automated folder on the FTP server.
- D. You can use the Bulk Data service to extract the CSV file format and upload it via FTP automation.

Correct Answer: C

QUESTION 5

Along with Part Number, Quantity, and Price, you also want to send additional details from Config to Commerce by using a Recommended Item rule. How would you achieve this?

- A. This is not feasible. Only Part Number, Quantity, and Price can be passed from Config to Commerce by using Recommended Item rules.
- B. Use the Comment field to pass additional details.
- C. Concatenate the additional details to Part Number.
- D. Pass the additional details by storing them in a Price Book.

Correct Answer: D

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