



# 201-COMMERCIAL-BANKING-FUNCTIONAL<sup>Q&As</sup>

SalesforcenCino 201 Commercial Banking Functional Exam

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### QUESTION 1

When using reports to assist in a data load, which file type should that report be saved as?

- A. Excel Workbook
- B. PDF
- C. CSV MS-DOC
- D. CSV (Comma Delimited)

Correct Answer: D

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### QUESTION 2

A loan with loan number 12345 is renewed. This creates a new Loan record with Loan number 12345R-1. When Loan 12345R-1 books the stage is updated to the 'booked' stage.

What happens to the 12345R-1 loan's loan number when the 12345R-1 loan books?

- A. The loan is deleted
- B. Loan 12345R-1 updates to 12345R-2
- C. The R-1 appendage on loan 12345R-1 is removed
- D. The loan number for loan 12345R-1 is updated to 12345\_ORG

Correct Answer: C

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### QUESTION 3

Which SOQL Query would return all Loan ID's?

- A. SELECT ID, FROM LLC\_BI\_\_LOAN\_\_C
- B. SELECT ID FROM LLC\_BI\_\_LOAN\_\_C
- C. SELECT ID FROM ACCOUNT.LLC\_BI\_\_LOAN\_\_C

Correct Answer: C

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### QUESTION 4

True or False: A Limit or a Sub Limit adds additional exposure to the overall hierarchy.

- A. True



B. False

Correct Answer: B

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#### QUESTION 5

True or False: You can add Fees from Product Package.

A. True

B. False

Correct Answer: B

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