



# 201-COMMERCIAL-BANKING-FUNCTIONAL<sup>Q&As</sup>

SalesforcenCino 201 Commercial Banking Functional Exam

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#### QUESTION 1

True or False: You can access your dashboards using the Salesforce1 mobile app.

- A. False
- B. True

Correct Answer: B

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#### QUESTION 2

True or False: A Change Memo is used to request an approval to change terms, rate, amount, etc. AFTER the Loan has already been approved - but BEFORE the Loan has been closed/booked.

- A. True
- B. False

Correct Answer: A

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#### QUESTION 3

True or False: The Loan Exception file catches loan duplicates from coming into the system.

- A. True
- B. False

Correct Answer: A

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#### QUESTION 4

When using reports to assist in a data load, which file type should that report be saved as?

- A. Excel Workbook
- B. PDF
- C. CSV MS-DOC
- D. CSV (Comma Delimited)



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Correct Answer: D

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#### QUESTION 5

True or False: Informatica loads run on a manual sync. The admin must tell the sync to run.

- A. True
- B. False

Correct Answer: A

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