201-COMMERCIAL-BANKING-FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

The \'Loan Details\' Main Navigation has Sub Navigation called Questionnaire that should be the first Route that is seen when clicking the \'Loan Details\'.

Where is the \'Default Context\' checkbox checked to make the Questionnaire show up first?

A. Route

B. Route Group

C. Group

D. Screen Section

Correct Answer: B

QUESTION 2

Which of the following object are commonly referred to as "Ticklers":

A. Loan Covenants

B. Events

C. Covenant Compliance

D. Covenant Management

Correct Answer: C

QUESTION 3

The nCino UI provides the users with all of the following, except:

A. An intuitive layout that reduces learning curve in adapting to and using the layout effectively

B. A Streamlined navigation and presentation of data by keeping all relevant information in one view pane (you are only presented with the information you need to know)

C. A 1-to-1 replacement of native Salesforce UI functionality

D. Consistent experience across devices

Correct Answer: B

QUESTION 4

Collateral pledged impacts which calculation?

A. Available lendable value

B. Loan to value

C. Debt Service coverage ratio

D. None of the above

Correct Answer: B

QUESTION 5

True or False: The roles used in loan team member alerts configuration are the standard Salesforce roles.

A. True

B. False

Correct Answer: B

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