



# 201-COMMERCIAL-BANKING-FUNCTIONAL<sup>Q&As</sup>

SalesforcenCino 201 Commercial Banking Functional Exam

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#### QUESTION 1

What tab should be navigated to for Docman Configuration?

- A. nCino Administration
- B. DM Administration
- C. Docman Configuration Tool Suite
- D. Home
- E. Reports

Correct Answer: A

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#### QUESTION 2

Collateral pledged impacts which calculation?

- A. Available lendable value
- B. Loan to value
- C. Debt Service coverage ratio
- D. None of the above

Correct Answer: B

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#### QUESTION 3

\_\_\_\_\_ is used to notate the reasons for denial of the Loan - and after approval, this record is stored on the Loan page for future reference.

- A. Decline Loan Reasons
- B. Reasons for Denial
- C. Covenant Compliance
- D. Adverse Action

Correct Answer: D

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#### QUESTION 4

True or False: During Approval Process, the Stage field on Product Package and Loan are what controls the syncing for Approval.



- A. True
- B. False

Correct Answer: B

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#### QUESTION 5

The Address is found on which object?

- A. Loan
- B. Collateral Pledged
- C. Lien
- D. Collateral Management

Correct Answer: D

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