

# 312-75<sup>Q&As</sup>

Certified EC-Council Instructor (CEI)

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#### **QUESTION 1**

Which e-Business certifications does EC-Council offer?(Select three)

- A. Certified Computer Operator
- B. Certified E++Technical Consultant
- C. Certified e-Business Consultant
- D. Certified e-Business Associate
- E. Certified Project Manager
- F. Certified e-Business Professional

Correct Answer: CDF

#### **QUESTION 2**

During the early part of the second day of a five-day course you are teaching, you suddenly hear the loud noises of a city construction crew tearing up pavement outside your classroom.

You notice that students are becoming distracted by the noise.

What should you do m the above situation?

- A. Continue the class, using a louder voice while instructing.
- B. At the next break, attempt to locate another suitable classroom.
- C. Give students an assignment that does not require any instructor-student interaction.
- D. Cancel class for the rest of the day and give the students a reading assignment.
- E. Tell the class to ignore the noise and pay attention.

Correct Answer: B

#### **QUESTION 3**

What is the PRIMARY reason for using a variety of media in a presentation?

- A. To confirm effectiveness of course design
- B. To enhance instructor credibility
- C. To demonstrate subject matter expertise
- D. To receive favorable evaluations from the student



E. To maintain learner attention and interest

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Correct Answer: E

#### **QUESTION 4**

Company eBay helps individuals sell products to other individuals and takes a small commission on each sale. What EC classification do they fit?

A. P2P

B. B2B

C. B2C

D. C2C

Correct Answer: D

#### **QUESTION 5**

You are teaching a class in which two students are talking with each other and disrupting the learning environment. Select three methods below that you might use to give the students a message to stop the disruptive talking:(Select three)

- A. Maintain the self esteem of the talking students while correcting them.
- B. Use facial gestures and eye contact to communicate with the students.
- C. Move yourself near the talking students.
- D. Directly address the students and ask them to shut up.

Correct Answer: ABC

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