



# 312-75<sup>Q&As</sup>

Certified EC-Council Instructor (CEI)

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### QUESTION 1

An Instructor knows a humorous story that will highlight a point they are trying to convey to the class. The story is of questionable taste for the audience. How should the instructor proceed?

- A. The instructor should tell the story as it will highlight a concept
- B. The instructor should ask the students that might be offended to leave the room
- C. The Instructor should not tell the story
- D. The Instructor should ask permission from attendees to tell the story

Correct Answer: C

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### QUESTION 2

As an instructor you discover that key learning objectives are not addressing student's needs in your learning material. Choose below the appropriate action that the instructor should take:

- A. Make content changes to meet student's needs.
- B. Refer this matter to the courseware/instructional designers.
- C. Inform your manager to take action.

Correct Answer: A

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### QUESTION 3

You are an instructor and finish your class. During this class you had problems with the projector functioning properly. Before you leave work you should do the following:

- A. Use material the next day that does not require a projector.
- B. Communicate with appropriate faculties person regarding the problem with the projector.
- C. Request a new classroom.

Correct Answer: B

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### QUESTION 4

Which of the following are defined as Instructor Competencies according to Ibstpi standards?

- A. Demonstrate effective question and skills and techniques
- B. Demonstrate effective communication skills



- C. Establish and maintain instructor credibility
- D. Analyze course material and learner information

Correct Answer: ABC

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#### QUESTION 5

Company eBay helps individuals sell products to other individuals and takes a small commission on each sale. What EC classification do they fit?

- A. P2P
- B. B2B
- C. B2C
- D. C2C

Correct Answer: D

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