



Sales Expert Cisco Sales Expert Exam (CSE)

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### **QUESTION 1**

Your customer has a service program that provides 8x5xNBD advance replacement of hardware. Once your customer calls the Cisco Technical Assistance Center (TAC) to request the service, what is the cut off time that the call must be received by to deploy parts the next business day?

- A. 2 p.m. local time
- B. 3 p.m. local time
- C. 4 p.m. local time
- D. 1 p.m. local time

Correct Answer: B

### **QUESTION 2**

What are two reasons organizations should use storage networking solutions? (Choose two.)

A. Employees are notified to close applications when network congestion threatens online purchasing.

B. Transaction data for the week are successfully downloaded and stored at an offsite facility.

C. Online transactions can be recovered in the event the network is disrupted by a computer virus attack.

D. The company has an uncorrupted record of financial transactions even in the event of a fire at the primary data center.

Correct Answer: CD

### **QUESTION 3**

Which Cisco device do Internet service providers (ISPs) use to connect their customers to integrated services (data, voice, and video) and to the Internet?

- A. AS5400 universal gateways
- B. Catalyst 6500 Series
- C. BPX 8600 Series
- D. MGX 8000 Series

Correct Answer: A

## **QUESTION 4**

Overlapping the cells of \_\_\_\_\_ increases the network area and allows users to roam between cells while remaining



connected to the network.

- A. routers
- B. client adapters
- C. bridges
- D. access points
- Correct Answer: D

### **QUESTION 5**

Which are components of a campus local-area network (LAN)?

- A. switch, Layer-2/3 switch, and router
- B. switch, Layer-12/13 switch, and router
- C. switch, Layer-2/3 switch, and PBX system
- D. switch, Layer-12/13 switch, and PBX system
- Correct Answer: A

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