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QUESTION 1

Which two options are benefits of Cisco Video Surveillance? (Choose two.)

A. secure transcoding and switching capabilities for multipoint meetings

B. access to video at any time from any network location, enabling real-time incident response and investigation

C. network-based digital signage for live and on-demand video

D. limited amount and location of video that can be stored

E. ability to easily manage a large number of security assets

Correct Answer: BE

Benefits of Enabling IP Network-Based Video Surveillance

Video surveillance is a key component of the safety and security procedures of many organizations, providing real-time monitoring of the environment, people, and assets and providing recording for investigative purposes. The benefits of

Cisco\\'s Video Surveillance Solution include:

?ny-time, any-location access--Provides access to video at any time from any network location, within the constraints of available bandwidth, allowing remote monitoring, investigation, and incident response by remote physical security staff

or law enforcement personnel ?nvestment protection--Leverages existing investment in video surveillance and physical security equipment and technology.

?etwork-wide management--IP cameras and servers are monitored and managed over a single network for fault, configuration, and centralized logging. ?ncreased availability--IP networks offer a high level of redundancy that can extend to

different physical locations. ?calability--The system can be expanded to new locations as business needs change. ?fficient image processing--Digitized images can be transported and duplicated world-wide with no reduction in quality,

economically stored, and efficiently indexed and retrieved. ?nteroperability--Employs an open, standards- based infrastructure that enables the deployment and control of new security applications from a variety of vendors.

Topic 8: Selling Data Center and Virtualization and Cloud Architectures

QUESTION 2

What are two customer benefits of Cisco Hosted Collaboration Solution? (Choose two.)

A. includes a subscription to a cost-efficient Infrastructure as a Service resource

B. saves WAN bandwidth for remote offices

C. offers choice in collaboration application deployment

D. enables faster time to deployment

Correct Answer: CD

The Cisco Hosted Collaboration Solution (HCS) is available in a choice of deployment options, including:?ublic cloud?rivate cloud?ybrid

With Cisco Hosted Collaboration Solution, partners can:?ead the cloud market transition and deliver the most up-to-date services, everywhere ?ifferentiate themselves by building upon the Cisco HCS foundation with their own products and services ?ffer high-quality, faster deployment times and services to more customers

Topic 6: Small Business Architecture

QUESTION 3

Which three benefits are provided by the implementation of Cisco UCS C-Series servers into a virtualized data center environment? (Choose three.)

A. blade-based deployments

B. enterprise-focused design

C. advanced orchestration

D. cost-effective server

E. storage-intensive platform

F. extended memory support

Correct Answer: DEF

Virtualizing Cisco Unified Communications Solutions offers the following benefits:

?Better Utilization

The Cisco UCS with VMware vSphere supports greater virtual machine density than any comparable platform.

?A Radically Simplified Architecture

The Cisco UCS has up to 50 percent fewer components to purchase, configure, manage, power, and cool.

?More Memory at Lower Cost

Cisco Extended Memory enables more memory per two-socket server, which reduces memory costs by up to 60 percent.

?A Powerful, Converged Network

The Cisco unified fabric supports all traffic types, while reducing adapter, cable, and switch requirements by more than 50 percent.

?Efficient Management

Cisco UCS Manager and VMware vCenter provide efficient, tightly integrated management of all physical and virtual assets.

A High Quality User Experience

Higher performance and simpler scaling helps IT deliver a better experience to more users.

?Leading Virtual Machine Performance

The Cisco UCS has posted one of the top scores on the VMware VMmark virtualization benchmark.

?Faster Network and Storage Access

Cisco virtual interface cards and VMware VMDirectPath technology increase network throughput by up to 30 percent.

QUESTION 4

What is the goal of the Cisco Borderless Network Architecture?

A. to provide users with a single device that permits access to information anywhere

B. to provide users with the same productivity and access to information no matter where they are or which device they use

C. to eliminate the need for border security and firewalls

D. to provide companies with a way to extend their security and control over employees on the Internet

Correct Answer: B

The Borderless Networks architecture enables organizations around the world to connect anyone, anywhere, using any device -- securely, reliably and seamlessly, so they can be just as productive from anywhere they may be as they would be by physically being in the office.

QUESTION 5

Cisco WAAS software on the Cisco ISR G2 routers performs which two functions? (Choose two.)

A. on-demand optimization for branch offices

B. application for the home-based and mobile user

C. high degree of integration with Cisco routers

D. visibility into links that are optimized by Cisco WAAS

E. seamless transition to cloud and VDI deployment

Correct Answer: AC

Cisco WAAS on Cisco SRE for Cisco ISR G2: Cisco WAAS Express extends the Cisco WAAS product portfolio with a small-footprint, cost- effective IOS- based software solution integrated into the Cisco Integrated Services Router Generation 2 (ISR G2). Router-integrated, on-demand WAN optimization and application acceleration for branch offices. Reference: http://www.cisco.com/en/US/products/ps11211/index.html

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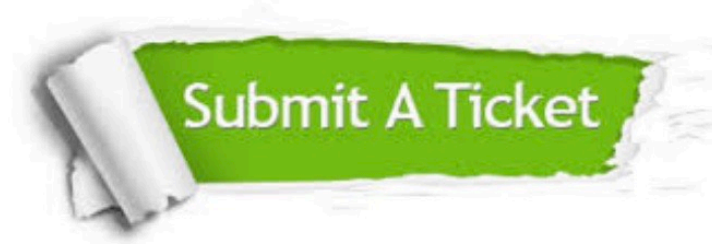To Read the Whole Q&As, please purchase the Complete Version from Our website.

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