



646-206^{Q&As}

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QUESTION 1

In which two situations is it more beneficial to position a Cisco Nexus Series 7000 Switch rather than a Cisco Catalyst 6500 Series Switch? (Choose two.)

- A. if Cisco Catalyst 6500 Series switch is the traditional platform
- B. when putting the core network into the data center
- C. when network, computing, and storage convergence is anticipated
- D. when a customer wants a firewall and security in the core
- E. when interconnection is needed to unify multiple switches

Correct Answer: BC

Cisco Nexus 7000 Series Switches provide the foundation for Cisco Unified Fabric. They are a modular data center-class product line designed for highly scalable 1/10/40/100 Gigabit Ethernet networks with a fabric architecture that scales beyond 17 terabits per second (Tbps). Designed to meet the requirements of the most mission-critical data centers, they combine network, computing, and storage functionality.

QUESTION 2

Which two options are the trends that are driving the demand for data center? (Choose two.)

- A. Businesses are increasingly deploying IT where they will own the physical assets.
- B. Consumers and employees want the same personalized, on-demand treatment in the workplace as they use in their personal lives.
- C. New devices are being introduced rapidly, with innovations coming from anywhere, anyone, and at anytime.
- D. Current business IT operations are being hindered by infrastructure simplicity and flexibility.
- E. New market expectations are reducing the financial pressures between business growth and margins.

Correct Answer: BC

Both of these answers are covered in slide 3 of the "Cisco Unified Data Center: Changing the Economics of the Data Center" PowerPoint presentation found here: <http://www.slideshare.net/CiscoIndia/changing-the-economics-of-the-data-center>

QUESTION 3

Cisco WAAS software on the Cisco ISR G2 routers performs which two functions? (Choose two.)

- A. on-demand optimization for branch offices
- B. application for the home-based and mobile user



- C. high degree of integration with Cisco routers
- D. visibility into links that are optimized by Cisco WAAS
- E. seamless transition to cloud and VDI deployment

Correct Answer: AC

Cisco WAAS on Cisco SRE for Cisco ISR G2: Cisco WAAS Express extends the Cisco WAAS product portfolio with a small-footprint, cost-effective IOS-based software solution integrated into the Cisco Integrated Services Router Generation 2 (ISR G2). Router-integrated, on-demand WAN optimization and application acceleration for branch offices. Reference: <http://www.cisco.com/en/US/products/ps11211/index.html>

QUESTION 4

Which three options are primary benefits of Cisco CleanAir technology? (Choose three.)

- A. detects, locates, and mitigates Wi-Fi and non-Wi-Fi interference sources
- B. uses multicast to improve rich-media applications
- C. visualizes performance-impacting interference and automatically adjusts network settings to avoid interference
- D. self-heals and optimizes wireless network
- E. delivers real-time spectrum intelligence
- F. delivers a comprehensive approach to business mobility

Correct Answer: ACD

CleanAir technology:

Provides continual, system-wide discovery without performance impact
Accurately identifies source, location, and scope of interference
Takes automatic action to avoid current and future interference, with full history reporting

QUESTION 5

Which service does the Cisco IronPort portfolio perform?

- A. reduces the downtime that is associated with spam, viruses, and blended threats delivered via email
- B. defends the perimeter from malicious users and unauthorized traffic
- C. provides a secure communication path through the Internet
- D. determines if a user or device is authorized to access a switch port

Correct Answer: A

The Cisco Ironport product is a secure email and web appliance that Reduces costly downtime associated with email-based spam, viruses, and web threats.



Topic 5: Selling Collaboration Architecture

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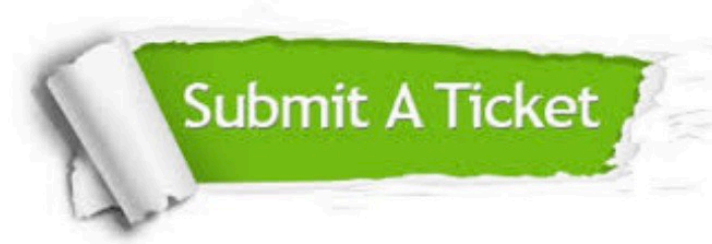
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