



# 646-365<sup>Q&As</sup>

Cisco Express Foundation for Account Managers

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### QUESTION 1

Which three are benefits of a Cisco Borderless Network that go beyond a TCO calculation? (Choose three.)

- A. high availability
- B. enhanced security
- C. cost per port
- D. integrated services
- E. lowest power consumption

Correct Answer: ABD

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### QUESTION 2

What are two business values of Cisco Validated Design and Cisco Smart Business Architecture? (Choose two.)

- A. cost reduction
- B. vision
- C. agility
- D. strategy
- E. management

Correct Answer: AC

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### QUESTION 3

Which three statements correctly describe the Cisco router portfolio? (Choose three.)

- A. The Cisco 800 Series Integrated Services Router family is a 1-RU solution for small offices.
- B. The Cisco 1900 Series Integrated Services Router family is a 1-RU solution for small offices.
- C. The Cisco 1900 Series Integrated Services Router family provides a modular solution for small offices.
- D. The Cisco 800 Series Integrated Services Router family includes 3G WAN options.
- E. The Cisco 2900 Series Integrated Services Router family provides interactive media services and service virtualization or midrange deployments.
- F. The Cisco 2900 Series Integrated Services Router family provides interactive media services, including TelePresence.

Correct Answer: CDE

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#### QUESTION 4

What is the primary security requirement related to social media and collaboration?

- A. protection of network edges
- B. securing cloud transition
- C. enabling BYOD transformation
- D. authorizing content use

Correct Answer: D

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#### QUESTION 5

Which three of these vendors are the strongest competitors to Cisco in the switching market? (Choose three.)

- A. Extreme Networks
- B. IBM
- C. Juniper
- D. Riverbed Technology
- E. HP
- F. Brocade

Correct Answer: CEF

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