



Cisco Express Foundation for Account Managers

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QUESTION 1

What are two business values of Cisco Validated Design and Cisco Smart Business Architecture? (Choose two.)

- A. cost reduction
- B. vision
- C. agility
- D. redundancy
- Correct Answer: AC

QUESTION 2

Which two of the following are driving factors for implementing an open and secure customer network? (Choose two.)

- A. the need to access Internet and cloud-based services from within the customer network
- B. the need to decrease database backup duration
- C. the need to increase corporate LAN bandwidth
- D. the need to access corporate applications from remote locations
- E. the need to reduce corporate network carbon footprint

Correct Answer: AD

QUESTION 3

Which three are major trends that fuel the demand for routing and switching? (Choose three.)

- A. mobility
- B. video
- C. bandwidth optimization
- D. cloud
- E. IT standardization

Correct Answer: ABD

QUESTION 4

Which three are important market drivers for WAN optimization? (Choose three.)



- A. eliminate the need for backup connections
- B. acceleration of applications
- C. optimization of bandwidth
- D. offer value-added, optimized application services
- E. reduced need for cloud access

Correct Answer: BCD

QUESTION 5

What is the role of Cisco AnyConnect in a borderless network?

- A. Access control to switch ports is provided by Cisco AnyConnect.
- B. Cisco AnyConnect is a host intrusion prevention application with an integrated personal firewall.
- C. Cisco AnyConnect enables secure connectivity of authorized devices.
- D. Cisco AnyConnect filters malicious content from HTTP traffic.

Correct Answer: C

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