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QUESTION 1

Which two options are requirements of a Cisco Catalyst switch customer? (Choose two.)

A. Easy-to-use graphical user interfaces

B. Price conscious

C. Readiness to invest

D. Small Business Support Center support

E. Multiple management options

Correct Answer: CE

QUESTION 2

Cisco Business Edition 3000 supports a centralized call processing deployment model, which means that one system can support a company central site and several remote sites, including the central sites can be supported?

A. 5

B. 9

C. 10

D. 15

Correct Answer: C

QUESTION 3

How much does Cisco Small Business Partner Design Support charge to provide Cisco technical expertise to help registered partners build and deliver network solutions that solve customer\\'s small business issues?

A. $149

B. $499

C. $999

D. No charge

Correct Answer: D

QUESTION 4

Non-blocking switch fabric is associated with the Cisco 200 and 300 Series Switches. What is the purpose of this

feature?

A. Management

B. Performance

C. Quality of service

D. Security

Correct Answer: B

QUESTION 5

What are three advantages of using Cisco Smart Business Roadmap over traditional selling methods? (Choose three.)

A. Eliminates competition increases velocity of order flow

B. Increases professional services revenue

C. Challenges prospect\\'s IT infrastructure

D. Creates long-term client relationships

E. Better client referrals

Correct Answer: ABD

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