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QUESTION 1

Which two options are requirements of a Cisco Catalyst switch customer? (Choose two.)

- A. Easy-to-use graphical user interfaces
- B. Price conscious
- C. Readiness to invest
- D. Small Business Support Center support
- E. Multiple management options

Correct Answer: CE

QUESTION 2

Where can a partner who subscribes to the Cisco OnPlus Service find enablement roadmaps and tips for monetizing the Cisco OnPlus Service?

- A. Cisco OnPlus Community
- B. Cisco OnPlus Service Portal
- C. Cisco OnPlus Service ROI Tool
- D. Cisco OnPlus Service Practice Development

Correct Answer: D

QUESTION 3

Which series in the Cisco Unified IP Phone Portfolio includes a conference phone and wireless IP phone?

- A. 3900Series
- B. 6900Series
- C. 7900 Series
- D. 8900Series

Correct Answer: C

QUESTION 4

Which term best describes the Cisco OnPlus offering?



- A. architecture- based
- B. cloud-based
- C. resource-based
- D. server-based
- Correct Answer: B

QUESTION 5

Which option distinguishes the second-generation Cisco Integrated Services Routers from the original Integrated Services Routers?

- A. integrated network security
- B. decouples service delivery hardware and software
- C. unified communications
- D. wireless connectivity
- Correct Answer: B

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