

## 650-251<sup>Q&As</sup>

LCSAUC Cisco Lifecycle Services Advanced IP Communications

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#### **QUESTION 1**

Which template is used to define the specifics of a flash or phased implementation strategy?

- A. Business Requirements Document
- B. IPC project plan
- C. High Level Design
- D. Optimization Report
- E. Network Management plan
- F. Installation Guide

Correct Answer: E

#### **QUESTION 2**

Which service component includes preparing for the Cisco Unified Communications customer demonstrations and presenting an overview of the applicable solutions?

- A. Present an Overview of the Design
- B. Conduct Administrator and End-User Trainging
- C. Customer Educations
- D. Proof of concept

Correct Answer: C

#### **QUESTION 3**

Which two tasks are executed in the service assurance service component within the operate phase? (Choose two.)

- A. Send internal/external surveys
- B. Prepare a service readiness report
- C. Analyze process exceptions
- D. Review remediation plan from operational assessment

Correct Answer: AC

**QUESTION 4** 



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Which statement most accurately describes the account planning service component in the prepare phase for Cisco Unified Communications?

- A. It performs a detailed financial analysis, including current phone network costs, training, and return of investment.
- B. It researches unique challenges and conducts competitive analysis to determine a vertical approach and strategy.
- C. It identifies the key players, high-level solution requirements, timelines, and scope of the opportunity.
- D. It provides the partner with information regarding customer acceptance of the new solution.

Correct Answer: B

#### **QUESTION 5**

In the Operate Phase, Which three templates and or tools are used to in the tasks to accomplish the activity, monitoring an IPC System (Choose three)

- A. Supplier Management Reports
- B. Applications Development Document
- C. Remote Operational Support
- D. Network Implementation Plan
- E. Operations, Administration and Management (OAM) tool
- F. Network Management System (NMS) Console

Correct Answer: CEF

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