



650-251^{Q&As}

LCSAUC Cisco Lifecycle Services Advanced IP Communications

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QUESTION 1

Which service component includes preparing for the Cisco Unified Communications customer demonstrations and presenting an overview of the applicable solutions?

- A. Present an Overview of the Design
- B. Conduct Administrator and End-User Training
- C. Customer Educations
- D. Proof of concept

Correct Answer: C

QUESTION 2

Which three tasks in the implement phase are contained in the IPC project Plan Template? (Choose three.)

- A. Log Network Events
- B. Define and Document Project Scope
- C. Develop Backup/Recovery Plan
- D. Identify Risks and Risk Mitigation Plans
- E. Determine Vertical Approach and Strategy
- F. Determine Project Schedule

Correct Answer: BDF

QUESTION 3

In the Implement phase, project close-out involves which of the following tasks?

- A. Customize ongoing support hand-off kit
- B. Deliver Education based on Staff planning Development Reports
- C. Conduct Engagement Profitability assessment
- D. Execute Network Migration Plan

Correct Answer: C

QUESTION 4



Which service component within the prepare phase provides a financial justification for the customer in the adoption of a Cisco Unified Communications phase?

- A. Account Qualification
- B. Business Case Development
- C. Proof of Concept
- D. Technology Strategy Development

Correct Answer: B

QUESTION 5

In the implement phase, staging involves installation and testing the customer's solution components in a non-production lab environment. Which of the following defines the benefit to the partner ?

- A. A Properly planned and executed Day 1 support plan improves the customer's and their end-users satisfaction with the implemented solution.
- B. Proper migration allows the customer to adopt the new hardware or software solution without an unacceptable disruption of their network services
- C. Staging a validates that the system is operational to the customer and provides the customer with increased confidence in the implemented system.
- D. Staging validates the system and proactively identifies and resolves any network implementation issues. It demonstrates to the customers that the partner will deploy a quality network in an efficient manner and mitigates risk that the incorrect software or hardware is delivered to the installation site

Correct Answer: D

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