



Advanced IP NGN Architecture Sales

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QUESTION 1

Which three primary requirements do service providers look for in a solution? (Choose three.)

- A. price
- B. performance
- C. external design
- D. services
- E. reliability
- F. minimum power consumption
- Correct Answer: BDE

QUESTION 2

Which three services are offered in the business segment of Cisco IP NGN? (Choose three.)

- A. Layer 3 VPN and Layer 2 VPN
- B. cloud services
- C. Cisco VideoScape
- D. point-to-point communication
- E. triple play
- F. quad play

QUESTION 3

What are the three primary developments that influence modern networks? (Choose three.)

- A. social networks
- B. location-based services
- C. working from the office
- D. instant messaging
- E. wireline connectivity
- F. use of narrowband access networks

Correct Answer: ABD



Correct Answer: CDE

QUESTION 4

What is one of the most applicable technologies that service providers are offering to their customer in Connected Life at Work service?

- A. VPN
- B. Internet access
- C. cloud service
- D. managed service
- E. Cisco TelePresence

Correct Answer: E

QUESTION 5

In a Cisco IP NGN business transformation, what is the main focus when you are considering a subscription for the customer?

- A. a free promotional subscription
- B. tiered subscriptions to value-added services
- C. unlimited traffic
- D. time-of-day diversity subscriptions

Correct Answer: B

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