



650-752^{Q&As}

Advanced IP NGN Architecture Sales

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QUESTION 1

What are the three predefined migration services? (Choose three.)

- A. any to Cisco 9000 ASR
- B. any to Cisco 5000 ASR
- C. Juniper to Cisco CRS-3
- D. Cisco CRS-3 to Juniper
- E. Cisco ASR 1001 upgrade
- F. Cisco 7600 downgrade

Correct Answer: ABC

QUESTION 2

Which Cisco Prime NCS module is responsible for the management of the transport network?

- A. Cisco Prime Central
- B. Cisco Prime Fulfillment
- C. Cisco Prime Optical
- D. Cisco Prime Network

Correct Answer: D

QUESTION 3

How does Cisco challenge its competitors in the customer decision-making process?

- A. by waiting for a response from the customer
- B. by using a cross-functional team
- C. by using an operational team

Correct Answer: B

QUESTION 4

Which tool, that is available on Cisco.com, does Cisco use to succeed against the competition?



- A. data sheets
- B. battlecards
- C. presentations
- D. demonstrations

Correct Answer: D

QUESTION 5

The Cisco IP NGN architecture comprises which three layers? (Choose three.)

- A. application layer
- B. service layer
- C. transport layer
- D. session layer
- E. IP infrastructure layer
- F. data link layer

Correct Answer: ABE

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