



650-987^{Q&As}

Cisco Data Center Unified Computing Design Specialist

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QUESTION 1

Which server would be a better fit for a customer who wants to increase both performance and the capacity for demanding virtualization and large data-set workloads?

- A. Cisco UCS C250
- B. Cisco UCS C200
- C. Cisco UCS C210
- D. Cisco UCS C460

Correct Answer: D

QUESTION 2

How would you respond to an objection that a Cisco Unified Computing System solution is expensive and may not have a good ROI?

- A. Competitive solutions use less physical cabling and thus have less redundancy.
- B. Cisco UCS C-Series servers offer a cost-effective solution where customers buy only what they need, reducing upfront costs while offering integration possibilities in the future.
- C. Cisco UCS C-Series servers allow easy integration with your existing server implementation by supporting legacy hardware such as RISC processors.
- D. Cisco UCS C-Series servers reduce long-term TCO by storing excessive power in onboard batteries.

Correct Answer: B

QUESTION 3

What is the purpose of a data center?

- A. to provide maximum server availability
- B. to support enterprise applications
- C. to provide innovative technology resources
- D. to provide cooling for servers

Correct Answer: B

QUESTION 4

Who would be the first point of contact to convince that the Cisco Unified Computing System is the right platform for



them?

- A. server administrator
- B. Chief Technical Officer
- C. storage architect
- D. Chief Information Officer

Correct Answer: B

QUESTION 5

What is the only technology that touches all aspects of a typical business process?

- A. servers
- B. Internet
- C. storage
- D. network

Correct Answer: D

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