



# 650-987<sup>Q&As</sup>

Cisco Data Center Unified Computing Design Specialist

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### QUESTION 1

Which characteristic would you describe as a key differentiator for the Cisco C-Series Rack- Mount Servers as compared to the competition?

- A. serviceability
- B. virtualization
- C. scalability
- D. availability

Correct Answer: B

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### QUESTION 2

What are two ultimate goals of virtualization? (Choose two.)

- A. space consolidation
- B. improved operations
- C. operational flexibility
- D. low CapEx
- E. low OpEx
- F. deployment simplicity

Correct Answer: BC

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### QUESTION 3

What are typical CapEx and OpEx reductions that can be achieved with Cisco Unified Computing System deployment?

- A. 40% and 50%
- B. 20% and 30%
- C. 10% and 20%
- D. 30% and 40%

Correct Answer: B

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### QUESTION 4



What is the Cisco TCO Advisor tool?

- A. a data center performance assessment tool
- B. a financial analysis tool for Cisco UCS CapEx and OpEx
- C. a financial analysis tool for data center ROI calculations
- D. a tool for creating the Cisco UCS BOM list

Correct Answer: B

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#### QUESTION 5

What is the purpose of a data center?

- A. to provide maximum server availability
- B. to support enterprise applications
- C. to provide innovative technology resources
- D. to provide cooling for servers

Correct Answer: B

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