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# 70-123<sup>Q&As</sup>

Planning, Implementing and Maintaining a Software Asset Management (SAM) Program

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**QUESTION 1**

You are a Software Asset Management (SAM) consultant for Company.com. You initiate a SAM review and project for your customer. The SAM project sponsor does not have support for the project from all management levels in the company. You need to ensure that the organization is committed to using good SAM practices. You need to identify the most reasonable indicator that SAM is taken seriously in the organization. Which indicator should you identify?

A. The installation of nonstandard software is forbidden.

B. The software policy is signed off by a senior manager, preferably at board level.

C. Users are allowed to configure their own desktops.

D. There are posters in every office that warn of the penalties of software piracy.

Correct Answer: D

**QUESTION 2**

You are a Software Asset Management (SAM) consultant for Company.com. The company needs to be able to produce receipts and licenses that show the legal proof of ownership and the right to use the software. You need to ensure that the company maintains effective SAM records. Which method should you use?

A. Document the purchase information, software title, and license information in a Microsoft Excel spreadsheet.

B. Lock all license agreements, original media, and manuals in a secure location.

C. Audit the financial records and the license agreements to find out if there is an audit trail from the original purchase through the upgrades to the present day.

D. Maintain a library of software titles, media, and manuals.

Correct Answer: A

**QUESTION 3**

You are a Software Asset Management (SAM) consultant for Company.com. The company did not create policies for employee software use. You detect the use of unlicensed software by employees. You need to explain why the customer should establish policies for software use. Which reason or reasons should you use? (Choose all that apply.)

A. Software use policies make it easier to standardize software.

B. Software use policies reduce the risk of the illegal use of software.

C. Software use policies reduce costs by controlling the private use of software.

D. Software use policies help avoids damage that is due to security issues.

Correct Answer: ABCD

**QUESTION 4**

You are a Software Asset Management (SAM) consultant for Company.com. The customer defines a set of licensed software that he wants to scan. You need to explain why a reliable and complete software inventory should be created. Which reason should you use?

A. Scanning a prescriptive list of software is not possible, because the scan tool does not work this way.

B. Scanning a prescriptive list of software is discouraged, because software that is not on the list could be installed anywhere in the company.

C. Scanning a prescriptive list of software is acceptable only if company policy forbids the installation and use of software that is not on the list.

D. Scanning a prescriptive list of software is acceptable only if the company distributes software by imaging. In addition, the company must strictly control the images, and all software in the images must be on the list.

Correct Answer: C

**QUESTION 5**

You are a Software Asset Management (SAM) consultant for Company.com. Your customer needs to ensure that all software licenses are appropriate and up to date. You need to prepare a budget justification for a comprehensive SAM program. You need to present the budget justification to senior managers for funding approval. Which primary statement or statements should you include in your budget justification? (Choose all that apply.)

A. Software license compliance requires constant vigilance. Without proper processes and controls that are monitored and evaluated frequently, it is easy to slip out of compliance.

B. A SAM program ensures that the company follows contractual obligations and the dictates of federal law and international treaties.

C. SAM is critical to companys legal and financial obligations to its shareholders.

D. A SAM program guarantees lower licensing costs in the future.

Correct Answer: ABC

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