



70-705^{Q&As}

Designing and Providing Microsoft Licensing Solutions to Large Organizations

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QUESTION 1

A customer purchases Windows 10 Enterprise E3 Per User licenses for all employees.

The customer wants to manage all desktops by using the Microsoft Desktop Optimization Pack (MDOP).

You need to recommend the lowest cost solution.

What should you recommend?

- A. Purchase Windows 10 Enterprise E3 Per Device licenses.
- B. Purchase an MDOP User Subscription License (USL)
- C. Step up to Windows 10 Enterprise E5.
- D. Utilize the MDOP rights that are included in the existing licenses.

Correct Answer: D

References: <https://docs.microsoft.com/en-us/windows/deployment/windows-10-enterprise-e3-overview>

QUESTION 2

NOTE: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution,

while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A customer purchases Microsoft Azure services through an Enterprise Agreement (EA).

The customer needs to check which services it has consumed and its subscription costs across the organization.

Solution: You instruct the customer to use the Azure Enterprise Portal.

Does this meet the goal?

- A. Yes
- B. No

Correct Answer: A

References: <https://azure.microsoft.com/en-us/pricing/enterprise-agreement/>

QUESTION 3



DRAG DROP

Match the agreements to the corresponding statements. To answer, drag the appropriate agreements from the column on the left to its statement on the right. Each agreement may be used once, more than once, or not at all.

Select and Place:

Agreements	Answer Area
Enterprise Agreement	Can only be used to purchase licenses within a single region: Agreement
Microsoft Products and Services Agreement (MPSA)	Cannot be used to purchase Microsoft Office 365: Agreement
Microsoft Service Provider License Agreement (SPLA)	Requires an organization-wide commitment: Agreement
Open License	
Select Plus	

Correct Answer:

Agreements	Answer Area
	Can only be used to purchase licenses within a single region: Open License
Microsoft Products and Services Agreement (MPSA)	Cannot be used to purchase Microsoft Office 365: Select Plus
Microsoft Service Provider License Agreement (SPLA)	Requires an organization-wide commitment: Enterprise Agreement

*

Open License

Restricted to a single region



*

Select Plus

Office 365 isn't available through Select or Select Plus or open subscription licensing.

*

Enterprise Agreement

Through their Enterprise Agreement commitment to Microsoft, enterprise customers will get our best Azure prices based on their infrastructure spend--regardless of their upfront Azure commitment.

QUESTION 4

HOTSPOT

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
Lucerne Publishing has access to Planning Services to assist with the pilot project	<input type="radio"/>	<input type="radio"/>
Lucerne Publishing is licensed to upgrade SQL Server 2008 to SQL Server 2016	<input type="radio"/>	<input type="radio"/>
Lucerne Publishing can leverage the Azure Hybrid Benefit for the Windows Server licenses	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Statements	Yes	No
Lucerne Publishing has access to Planning Services to assist with the pilot project	<input checked="" type="radio"/>	<input type="radio"/>
Lucerne Publishing is licensed to upgrade SQL Server 2008 to SQL Server 2016	<input type="radio"/>	<input checked="" type="radio"/>
Lucerne Publishing can leverage the Azure Hybrid Benefit for the Windows Server licenses	<input checked="" type="radio"/>	<input type="radio"/>

QUESTION 5



A customer is evaluating the purchase of Microsoft Office 365 Enterprise E1 User Subscription Licenses (USLs) through a Microsoft Online Subscription Agreement (MOSA), or by adding the licenses to an existing Microsoft Products and Services Agreement (MPSA). You need to tell the customer why they should purchase the USLs through the MPSA.

What should you tell the customer?

- A. Office 365 Enterprise E1 USLs purchased through the MPSA have additional rights.
- B. It is easier to manage software assets if they are acquired through one agreement.
- C. Office 365 Enterprise E1 USLs purchased through the MPSA have additional Software Assurance (SA) benefits.
- D. License prices are approximately 50 percent less expensive when acquired through the MPSA.

Correct Answer: B

The new Microsoft Products and Services Agreement (MPSA) is a single agreement for your Online Services, software, and Software Assurance purchases across your organization. It can save time and money by combining purchase points for the best price level and reducing the administrative overhead associated with managing multiple agreements.

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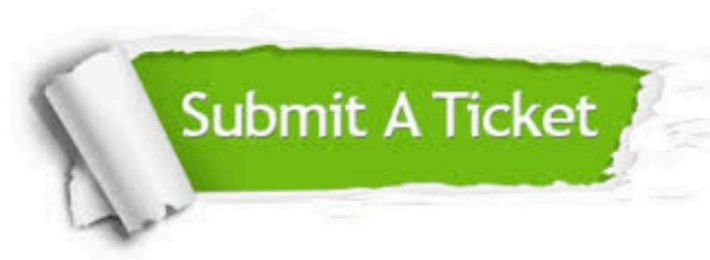
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