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QUESTION 1

A company named Contoso, Ltd. signs a new Enterprise Agreement (EA) through which the company licenses 1,750 users for Enterprise Desktop.

Midway through the second year of the EA, Contoso decides to license all users for Microsoft 365 Enterprise E3.

What is the most cost-effective licensing solution?

A. Purchase Microsoft 365 Enterprise E3 full user Subscription Licenses (USLs) for all users.

B. Purchase Microsoft 365 Enterprise E3 from SA User Subscription Licenses (USLs) for all users.

C. Purchase Microsoft 365 Enterprise E3 Add-on User Subscription Licenses (USLs) for all users.

D. Wait until the enrollment anniversary, and then purchase Microsoft 365 Enterprise E3 From SA User Subscription Licenses (USLs).

Correct Answer: B

QUESTION 2

HOTSPOT

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Microsoft Office 365 Enterprise E1 User Subscription Licenses (USLs) allow licensed to access a licensed on-premises server that has Microsoft SharePoint Server installed.	○	○
Microsoft Office 365 Enterprise E3 User Subscription Licenses (USLs) allow licensed users to activate Office 365 ProPlus on up to five devices.	○	○
Microsoft Office 365 Enterprise E5 User Subscription Licenses (USLs) allow licensed users to access a licensed on-premises server that runs Wndows Server.	○	○

Correct Answer:

Answer Area

Statements	Yes	No
Microsoft Office 365 Enterprise E1 User Subscription Licenses (USLs) allow licensed to access a licensed on-premises server that has Microsoft SharePoint Server installed.	⬤	○
Microsoft Office 365 Enterprise E3 User Subscription Licenses (USLs) allow licensed users to activate Office 365 ProPlus on up to five devices.	⬤	○
Microsoft Office 365 Enterprise E5 User Subscription Licenses (USLs) allow licensed users to access a licensed on-premises server that runs Wndows Server.	○	⬤

References: https://www.techmikael.com/2017/06/use-rights-for-on-premises-of.html

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QUESTION 3

NOTE: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A customer needs to start a new agreement by making only an annual Monetary Commitment of $25,000 US dollars for Microsoft Azure services.

Solution: The customer uses an Enterprise Agreement (EA) to purchase the services.

Does this meet the goal?

A. Yes

B. No

Correct Answer: A

References: https://docs.azure.cn/en-us/articles/azure-global-purchasing-guidance/go-global-playbook-purchase-process-of-enterprise-azure

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QUESTION 4

HOTSPOT

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
Microsoft Azure User Plans are available through an Enterprise Agreement (EA) and the Cloud Solution Provider (CSP) program.	○	○
Microsoft Azure Infrastructure Plans are available through the Cloud Solution Provider (CSP) program.	○	○
Microsoft Azure Infrastructure Plans offer a fixed amount of Microsoft Azure services for a fixed cost every month.	○	○

Correct Answer:

Statements	Yes	No
Microsoft Azure User Plans are available through an Enterprise Agreement (EA) and the Cloud Solution Provider (CSP) program.	○	●
Microsoft Azure Infrastructure Plans are available through the Cloud Solution Provider (CSP) program.	○	●
Microsoft Azure Infrastructure Plans offer a fixed amount of Microsoft Azure services for a fixed cost every month.	○	●

References: http://www.pcm.com/n/azure-on-mpsa/manufacturers-1547

QUESTION 5

HOTSPOT

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

Answer Area

	Yes	No
Open Value Company-wide allows a customer to license affiliates located in North America, Europe, and Asia.	○	○
Selec: Plus is a three-year agreement	○	○
Software Assurance (SA) can be added at any time tc existing licenses purchased through a Select Plus agreement.	○	○
Each affiliate of a company can order software separately through a Select Plus agreement.	○	○

Correct Answer:

Answer Area

	Yes	No
Open Value Company-wide allows a customer to license affiliates located in North America, Europe, and Asia.	○	○
Selec: Plus is a three-year agreement	○	○
Software Assurance (SA) can be added at any time tc existing licenses purchased through a Select Plus agreement.	○	○
Each affiliate of a company can order software separately through a Select Plus agreement.	○	○

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