



# 70-713<sup>Q&As</sup>

Software Asset Management (SAM) - Core

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### QUESTION 1

The question requires that you evaluate the underlined text to determine if it is correct.

You are assessing the maturity of your customer's SAM program based on Microsoft SAM Optimization Model (SOM).

The following program elements are in place:

SAM processes have been defined and approved by the program manager.

SAM roles and responsibilities are defined across the organization.

Ninety-eight percent of the organization's assets are in inventory and reconciled annually.

A SAM report is produced annually and approved by the program owner.

You determine the current maturity level of the customer's SAM program is Rationalized.

Review the underlined text. If it makes the statement correct, select "No change is needed." If the statement is incorrect, select the answer choice that makes the statement correct.

- A. No change is needed
- B. Basic
- C. Standardized
- D. Dynamic

Correct Answer: C

The Optimization model assigns organizations to four levels of maturity:

1.

Basic SAM Management of software is ad-hoc and inconsistent

2.

Standardised SAM We track assets but probably don't make best use of the data we collect

3.

Rationalized SAM We are actively managing assets throughout their lifecycle

4.

Dynamic SAM We are leveraging SAM for competitive advantage.

Or in more simple terms you might summarize the levels as: We're not doing SAM We've started doing SAM We're doing it properly We're reaping the full benefits

References: <https://www.itassetmanagement.net/2012/11/12/microsoft-sam-optimization-model-isoiec-197701/>

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**QUESTION 2**

You are performing a SAM baseline review for an organization.

You need to review the processes for collecting data about hardware and software.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point

Hot Area:

**Answer Area**

Statement	Yes	No
The Established Deployment Position (EDP) report documents the software that has been deployed.	<input type="radio"/>	<input type="radio"/>
The Effective License Position (ELP) report documents the entitlements that are mapped to deployments.	<input type="radio"/>	<input type="radio"/>
The Licensing Optimization Recommendations Report provides details for cloud migration plans and security assessments.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

**Answer Area**

Statement	Yes	No
The Established Deployment Position (EDP) report documents the software that has been deployed.	<input checked="" type="radio"/>	<input type="radio"/>
The Effective License Position (ELP) report documents the entitlements that are mapped to deployments.	<input checked="" type="radio"/>	<input type="radio"/>
The Licensing Optimization Recommendations Report provides details for cloud migration plans and security assessments.	<input type="radio"/>	<input checked="" type="radio"/>

**QUESTION 3**

Your customer's Acquisition Process key competency has a Basic maturity level. You need to recommend a process to improve the Acquisition Process maturity level. Which process should you recommend?



- A. Collect entitlement records throughout the organization.
- B. Require an annual sign-off on all SAM reports.
- C. Reuse licenses as computers are retired.
- D. Require that software purchases be made from approved vendors.

Correct Answer: D

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#### QUESTION 4

A SAM partner plans to review the existing SAM implementation for an organization.

You need to collect inventory information and verify license compliance for installed Microsoft products.

What should you install?

- A. Windows Intune
- B. Microsoft Assessment and Planning Toolkit (MAP)
- C. System Center Configuration Manager (ConfigMgr)
- D. Microsoft Desktop Optimization Pack (MDOP)

Correct Answer: B

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#### QUESTION 5

You work as a consultant for an organization that has 500 devices. The organization's environment consists of different departments that run different versions of Microsoft applications. The organization purchases licenses on an as needed basis, without coordination. Some support agreements are no longer valid.

The organization must centralize management of software licenses. All machines must run the same versions of applications. You must also ensure that the organization's support agreements are up to date.

You need to recommend changes to the organization's software management policies.

What should you recommend?

- A. Migrate users to the latest supported software versions that the organization already owns.
- B. Enroll the organization in the Enterprise Agreement (EA) program.
- C. Contact multiple vendors for quotes.
- D. Have each department determine their own approach to purchasing software.

Correct Answer: B

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