



700-020^{Q&As}

Cisco Video Sales Essentials

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QUESTION 1

What is a function of an endpoint?

- A. To act as a traffic cop for network communication.
- B. To provide an audio and video interface for the user.
- C. To join 3 or more participants in a meeting.
- D. To schedule calls.

Correct Answer: B

QUESTION 2

Which endpoint provides the highest quality and most natural meeting experience?

- A. MX200
- B. MX800
- C. SX10
- D. IX5000

Correct Answer: D

QUESTION 3

Which WebEx Center has program and campaign management?

- A. Event Center
- B. Meeting Center
- C. Training Center
- D. Support Center

Correct Answer: A

QUESTION 4

Which premise-based conferencing solution is designed for highly scalable meetings, with servers designed for highly scalable meetings, with servers that can be deployed across an enterprise without financial penalty?

- A. Telepresence Server



- B. Spark
- C. WebEx
- D. Cisco Meeting Server

Correct Answer: D

QUESTION 5

What can a Cisco solution enable a travel leader line of business customer to do?

- A. Keep employees up-to-date on regulatory requirements.
- B. Provide a face-to-face experience that makes the work stream productive.
- C. Improve access to primary and specialist caregivers.
- D. Improve supply chain agility through improved partner and supplier relationships via face-to-face video.

Correct Answer: D

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