

# 700-020<sup>Q&As</sup>

Cisco Video Sales Essentials

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#### **QUESTION 1**

Which system uses	Intelligent Audio to	cancel out bac	kground noise?

- A. DX70
- B. Spark
- C. Jabber
- D. DX80

Correct Answer: D

#### **QUESTION 2**

Which Spark package supports meetings up to 200 people powered by WebEx and 25 people powered by Spark?

- A. Advanced, or M2
- B. Premium, or M3
- C. Meeting Center
- D. Plus, or M1

Correct Answer: D

#### **QUESTION 3**

How does Cisco make work streams easier before a meeting?

- A. Cisco offers a different method of connecting for each type of meeting.
- B. Cisco created one very simple way to plan, join and meet.
- C. Cisco has moved all meetings functions to the cloud.
- D. Cisco does not make work streams easier.

Correct Answer: B

#### **QUESTION 4**

What is a common Financial industry need?

- A. Increasing guest loyalty with customized services.
- B. Offering or scaling digital communication channels for customers.



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- C. Providing a way for students to collaborate electronically.
- D. Addressing natural disasters.

Correct Answer: B

#### **QUESTION 5**

According to Gartner, how much technology spending will by outside of IT by the year 2020?

- A. 50%
- B. 75%
- C. 85%
- D. 90%

Correct Answer: D

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