



# 700-020<sup>Q&As</sup>

Cisco Video Sales Essentials

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### QUESTION 1

Why should your customer invest in video?

- A. Because that is what you are selling.
- B. While it has not taken off yet, video is going to be really big.
- C. Video monitors can be used to play video games during breaks so employees can test Gravity Rush 2 and Resident Evil 7.
- D. Video improves business through higher revenues, lower costs and increased productivity.

Correct Answer: D

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### QUESTION 2

Where can you find links to upcoming informational webinars, training resources, and other helpful partner resource links?

- A. Cisco Collaboration Community
- B. Collaboration Page for Partners
- C. Refresh Collab Website
- D. Project Workplace

Correct Answer: B

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### QUESTION 3

What is the average amount of time a Millennial stays in a job?

- A. 9 Years or less
- B. 5 years or less
- C. 15 years or less
- D. 3 years or less

Correct Answer: B

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### QUESTION 4

What is a function of a call control solution?

- A. To join 3 or more participants in a meeting.



- B. To schedule calls.
- C. To provide an audio and video interface for the user.
- D. To act as a traffic cop for network communication.

Correct Answer: D

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#### QUESTION 5

Which WebEx Center has polling and break out rooms?

- A. Support Center
- B. Meeting Center
- C. Event Center
- D. Training Center

Correct Answer: D

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