



700-020^{Q&As}

Cisco Video Sales Essentials

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QUESTION 1

Which premise-based conferencing solution works with Conductor, TMS and WebEx to create a CMR Hybrid solutions?

- A. MSE8000
- B. Cisco Meeting Server
- C. TelePresence Server
- D. Spark

Correct Answer: B

QUESTION 2

According to McKinsey, how many banking transactions will be conducted through self-service and digital channels by 2019?

- A. 75%
- B. 25%
- C. 45%
- D. 95%

Correct Answer: A

QUESTION 3

Which premise-based conferencing solution supports Skype for Business and WebRTC?

- A. WebEx
- B. Cisco Meeting Server
- C. Telepresence Server
- D. Spark

Correct Answer: A

QUESTION 4

According to PWC, how many patients are willing to meet with a physician on video?

- A. 30%



B. 50%

C. 80%

D. 60%

Correct Answer: C

QUESTION 5

Where can you show your customers how Cisco Collaboration products fit into different scenarios and experiences?

A. Refresh Collab Website

B. Collaboration Page for Partners

C. Project Workplace

D. Cisco Collaboration Community

Correct Answer: B

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