



# 700-038<sup>Q&As</sup>

Advanced Collaboration Architecture Field Engineer Exam

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### QUESTION 1

Which of the following statements best describes the capability to enable any-to-any collaboration as one of the key Cisco collaboration differentiators?

- A. Enable people to collaborate securely using any suitable endpoint device to exchange information
- B. Enable a unique and effective collaboration workspace.
- C. Enable voice, video, Web, and customer care collaboration applications across different cloud deployment models.
- D. Enable seamless voice communication as standard for business communication.

Correct Answer: C

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### QUESTION 2

Once you define the customer's value chain, you will be able to identify departments managing core processes where the Cisco Collaboration Architecture will bring highest business value. Which two of the following departments typically manage core processes? (Choose two)

- A. Logistics and Operations
- B. Procurement
- C. Sales and Marketing
- D. HR Management
- E. Research and Development

Correct Answer: AC

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### QUESTION 3

Many tasks in an organization's processes require collaboration. Which two options will you need from the customer to evaluate the relevance and to properly position Cisco Collaboration Architecture? (Choose two.)

- A. employee titles of people who are required to perform designated tasks
- B. department titles of people who will perform these tasks
- C. available network bandwidth between core processes departments
- D. type of information to be shared between involved parties
- E. importance and type of interaction between involved parties



Correct Answer: BD

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#### QUESTION 4

Which two options are business requirements in the retail vertical market? (Choose two )

- A. supply chain agility
- B. customer experience transformation
- C. customer intimacy
- D. increase employee productivity
- E. collaborative customer experience

Correct Answer: AD

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#### QUESTION 5

Cisco Collaboration Architecture differentiates from other solutions in terms of a unified workspace that creates a unique user experience. What is the main need of end users that needs to be addressed?

- A. to have a centrally managed unified communication solution
- B. to build up the architecture on any platform
- C. to allow collaboration any time, on any device, and with any content
- D. to ensure that telepresence is a mandatory part of any Cisco Collaboration Architecture
- E. to establish appropriate security policies around collaboration applications

Correct Answer: C

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