



700-038^{Q&As}

Advanced Collaboration Architecture Field Engineer Exam

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QUESTION 1

Which of the following is the last step when mapping business requirements with Cisco Collaboration Architecture?

- A. Map important technical KPIs with customer process flow.
- B. Map business model elements with the value chain.
- C. Map collaboration maps (diagrams) with Cisco Collaboration Architecture.
- D. Map process flow tasks with the collaboration map.
- E. Map value chain and value network with Cisco Collaboration Architecture applications

Correct Answer: C

QUESTION 2

Which process makes use of the Cisco Installed Base Lifecycle Management (IBLM) initiative and transformative network approach?

- A. a high-level approach in analyzing the existing customer infrastructure
- B. a high-level approach in understanding the customer business model
- C. a detailed approach in understanding the customer business model
- D. a detailed approach in analyzing the existing customer infrastructure

Correct Answer: D

QUESTION 3

Which two options are correct statements about the corporate value chain? (Choose two)

- A. The corporate value chain helps identify relevant departments but does not provide a link to the associated executives.
- B. The corporate value chain is a straight map to identify stakeholders within the customer's organization.
- C. The corporate value chain shows hierarchies or reporting lines that help identify whom to approach outside of the IT department.
- D. The corporate value chain is an organization chart that helps identify different departments and business process owners
- E. The corporate value chain and core processes help map the relevant departments to the customer's organizational



chart.

Correct Answer: BC

QUESTION 4

Which option represents an implication question?

- A. How many people are involved in the XYZ process?
- B. Do you perceive a business disadvantage due to non-availability and lack in transparency?
- C. How does your workforce's lack of integration affect time to market for new products?
- D. What would your company gain if you saw an increase in the availability, transparency, and access for employees involved in a workflow process?

Correct Answer: C

QUESTION 5

Which two services are often led by Cisco? (Choose two.)

- A. cloud services
- B. hardware replacement services
- C. software upgrade services
- D. software-based services
- E. maintenance services

Correct Answer: AD

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