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QUESTION 1

Which three options are strengths of a business-focused CIO? (Choose three)

A. industry knowledge

B. cost control

C. governance

D. relationship building

E. service delivery

F. technical knowledge

Correct Answer: ACD

QUESTION 2

How can the Cisco collaboration services layer of Cisco Collaboration Architecture help managers to measure KPIs?

A. The Cisco collaboration services layer is a standalone element of Cisco Collaboration Architecture and delivers services that directly improve business KPIs

B. Cisco collaboration services and infrastructure layers compose Cisco Collaboration Architecture that improves technical KPIs.

C. The Cisco collaboration services layer delivers additional performance information to demonstrate increased business performance.

D. Conferencing, IP communications, telepresence, and other Cisco collaboration services deliver additional information to show the increased business performance.

Correct Answer: C

QUESTION 3

Which two options are ways by which collaboration has impacted the government sector? (Choose two.)

A. improved safety and security

B. increased employee productivity

C. improved operations and impact

D. anytime, anywhere learning

E. growing loyalty

Correct Answer: AC

QUESTION 4

Which option leads to the development of high-level and detailed customer designs?

A. mapping collaboration maps with the Cisco Collaboration Architecture solutions

B. mapping collaboration maps with the customer\\'s existing solutions

C. mapping collaboration maps with the customer assessment procedure

D. mapping collaboration maps with the customer business model

Correct Answer: A

QUESTION 5

Which of the following is a reason why it is important to identify and collect business KPIs when designing the Cisco Collaboration Architecture?

A. to be able to identify the weakest building blocks of the business model and propose Cisco Collaboration Architecture for that building block

B. to be able to translate features and functionalities of Cisco Collaboration Architecture into benefits for measured KPIs

C. to be able to understand the customer\\'s processes, partners, business model, strategy, and vision

D. to be able to propose how the business model can be improved by using Cisco Collaboration Architecture

Correct Answer: B

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