



700-039^{Q&As}

Advanced Collaboration Architecture Sales Engineer

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QUESTION 1

Cisco supply chain agility solutions are addressing a crucial part within the manufacturing industry.

Which of the following is the main driver of that branch of industry?

- A. Adopt the supply chain to changing markets
- B. Achieve lower unit costs
- C. Achieve stronger competitive position in the marketplace
- D. Increase utilization of manufacturing plants
- E. Ensure quality standards to customers

Correct Answer: A

QUESTION 2

Which two options apply when you have a meeting with the telecommunications manager of an organization? (Choose two.)

- A. The telecommunications manager is concerned about how collaboration affects network management
- B. The telecommunications manager is exclusively concerned with day-to-day issues, such as reporting, security, reliability, training, and processes.
- C. The telecommunications manager could be resistant because the IT department gets authority over the new system.
- D. The telecommunications manager's major concern is the cost of the solution
- E. The telecommunications manager may have a long-standing relationship with a PBX competitor

Correct Answer: CE

QUESTION 3

Which two are features of Cisco Unified Communications Manager Business Edition 6000? (Choose two.)

- A. It unifies desk phone, wireless phone, IP phone, and instant messaging.
- B. It has capacity for 75 to 300 users and supports up to 10 sites
- C. It runs on the Cisco MCS 7890 hardware
- D. It is backwards compatible, which means that it will run on old Cisco MCS hardware.
- E. It supports Cisco Unified Contact Center Express.

Correct Answer: AE



QUESTION 4

What is the outcome of mapping the collaboration maps to the Cisco Collaboration Architecture?

- A. Identify the completion of an architecture roadmap
- B. Identify sources for additional revenue
- C. Identify the starting point of an architecture roadmap
- D. Identify which elements of the Cisco solutions are needed to build an architectural roadmap for customer requirements

Correct Answer: D

QUESTION 5

Which Cisco Telepresence product series exemplifies simple-to-use immersive collaboration?

- A. Profile Series
- B. EX Series
- C. MX Series
- D. TX Series

Correct Answer: D

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