700-104^{Q&As}

Business Edition 6000 for Account Managers

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QUESTION 1

Where in the value chain do collaboration architecture solutions bring the highest value to businesses?

A. In human resources management processes

B. Infrastructure

C. In logistics processes

D. Within core business processes

Correct Answer: A

QUESTION 2

Among the many benefits and differentiators of Cisco Business Edition 6000 is its business scalability. Which three Cisco Business Edition 6000 characteristics contribute to its business scalability? (Choose three.)

A. deployment flexibility with unified provisioning

B. server redundancy and Unified SRST

C. reduced carbon footprint

D. increased agility and investment protect

E. rapid return on investment

F. high availability

G. solution growing with company growth

Correct Answer: ABD

Reference: http://www.cisco.com/web/learning/le21/le39/docs/tdw163_prezo.pdf (slide 11)

QUESTION 3

Which Cisco Unified Communications application provides voice messaging capabilities with Cisco Business Edition 6000?

A. Cisco Unified Communications Manager

B. Cisco Unified Presence

C. Cisco Unified Contact Center Express

D. Cisco Unity Connection

E. Cisco Unified Attendant Console

Correct Answer: D

Reference:

http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps11369/da ta_sheet_c78-638921.html (see Cisco Unity connection)

QUESTION 4

Which three of these are major management pain points in relation to collaboration? (Choose three.)

A. Manage customers, partners, and employees with different cultural backgrounds

B. Manage IT networks to follow rapidly changing technology

C. Respond to rapidly changing market trends

D. Manage working with virtual teams and different time zones

E. Manage keeping organizational structure unchanged while adapting to new market trends

Correct Answer: BCD

QUESTION 5

Cisco Business Edition 6000 efficiently supports BYOD deployments. Which three top-of-mind business imperatives are related to BYOD? (Choose three.)

A. work anywhere

B. content and device explosion

C. device flexibility

D. cloud services

E. complex deployments

F. trust at a distance

G. dispersed workforce

Correct Answer: ADG

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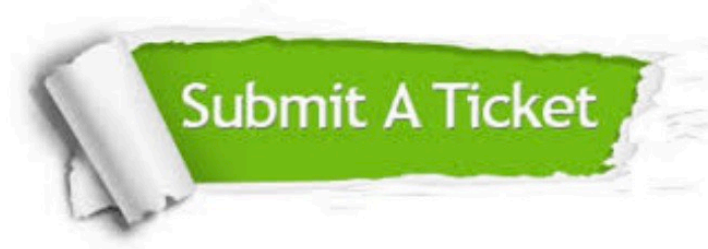
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