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Business Edition 6000 for Account Managers

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QUESTION 1

Which four are advantages of a Cisco end-to-end architectural approach? (Choose four.)

A. enhanced security

B. multiple protocols

C. any end-user device

D. multi-vendor

E. consistent experience

F. limited availability

G. unified policies

Correct Answer: ACEG

QUESTION 2

Which client that is packaged with the Cisco Business Edition 6000 lets you access presence, IM, voice, video, voice messaging, desktop sharing, and conferencing services from any device?

A. Cisco AnyConnect client

B. Cisco Jabber client

C. Cisco WebEx Messenger client

D. Cisco Unified Personal Communicator client

Correct Answer: B

Reference: http://www.cisco.com/web/learning/le21/le39/docs/tdw163_prezo.pdf (slide 15)

QUESTION 3

Which three of these are operational benefits of Cisco Business Edition 6000 virtualization? (Choose three.)

A. time savings through easy platform management

B. reduced risk through the Cisco open architectural approach

C. multiple management platform support

D. reduced costs through integrated management and scalable platform

E. reduced costs through support for traditional TDM-based voice systems

F. reduced risk through each application running on a separate physical server

Correct Answer: ABD

QUESTION 4

Among the many benefits and differentiators of Cisco Business Edition 6000 is its business scalability. Which three Cisco Business Edition 6000 characteristics contribute to its business scalability? (Choose three.)

A. deployment flexibility with unified provisioning

B. server redundancy and Unified SRST

C. reduced carbon footprint

D. increased agility and investment protect

E. rapid return on investment

F. high availability

G. solution growing with company growth

Correct Answer: ABD

Reference: http://www.cisco.com/web/learning/le21/le39/docs/tdw163_prezo.pdf (slide 11)

QUESTION 5

Which four application layers comprise the Cisco Collaboration Architecture? (Choose four.)

A. Unified Access

B. Unified Communications

C. Unified Computing

D. Customer Collaboration

E. Collaboration Applications

F. Cisco TelePresence

Correct Answer: BDEF

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