



700-105^{Q&As}

Cisco Midsize Collaboration Solutions for Account Managers

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QUESTION 1

Which option is a key challenge for customers and their IT teams caused by the evolution of communication tools?

- A. skills of the IT teams
- B. keeping the organizational structure unchanged while adapting to new collaboration solutions
- C. fragmentation and complexity of collaboration tools
- D. time for implementation of collaboration hardware
- E. managing infrastructure that is not based on Cisco Collaboration
- F. costs of collaboration

Correct Answer: D

QUESTION 2

Which solution is the best fit for a midsize organization that requires an on-premises deployment for 250 users including 25 contact center agents, featuring voice and video calling, voicemail.paging: instant messaging, and presence?

- A. Cisco BE6000H
- B. Cisco BE6000S
- C. Cisco Spark
- D. Cisco WebEx Meeting Center

Correct Answer: A

QUESTION 3

Which three collaboration methods are addressed directly by Cisco Collaboration solutions? (Choose three.)

- A. dispersed workforce
- B. trust at a distance
- C. social media collaboration
- D. structured meetings
- E. team collaboration
- F. find and connect
- G. persistent chat



Correct Answer: ADF

QUESTION 4

Which three Cisco Business Edition 6000 characteristics contribute to its business scalability? (Choose three.)

- A. business process optimization through better team collaboration
- B. high availability
- C. rapid return on investment
- D. increased agility and investment protection
- E. reduced carbon footprint
- F. server redundancy
- G. deployment flexibility with unified provisioning

Correct Answer: ACD

QUESTION 5

Which option describes the endpoints that are supported on applications that are included under the Cisco Business Edition 6000 umbrella?

- A. all Cisco voice and video endpoints except Cisco Telepresence room systems
- B. all Cisco voice and video endpoints except Cisco Telepresence EX Series and Cisco Telepresence room systems
- C. all Cisco voice and video endpoints except IEEE 802.11 Wi-Fi endpoints
- D. all Cisco voice and video endpoints

Correct Answer: D

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