

# 700-150<sup>Q&As</sup>

Introduction to Cisco Sales exam

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#### **QUESTION 1**

What are the four BOST Enterprise Architecture Framework views?

- A. Business. Operations, Security, and Tactics
- B. Business. Operations, Security, and Technology
- C. Business, Operations, Systems, and Technology
- D. Business, Operations, Sales, and Talent

Correct Answer: C

#### **QUESTION 2**

Cisco has a five-phased cloud plan. Which of the following is not one of the phases?

- A. Cloud Native Stacks
- B. Containers and Analytics
- C. Multi-cloud management
- D. Application renewal

Correct Answer: D

https://www.cisco.com/c/dam/m/en\_emear/events/2016/emeardcpc2016/pdfs/day\_3/ Cisco\_s\_Cloud\_Strategy-Dowdy\_Ulander.pdf

#### **QUESTION 3**

The Cisco Stealthwatch Enterprise is about scalable visibility and security analytics across your business. Which is not a feature?

- A. Extend your network visibility
- B. Simplify network segmentation
- C. Claim immunity to cloud outages
- D. Speed up incident response and forensics

Correct Answer: C

## **QUESTION 4**

Which is a key benefit of Cisco UCS?



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- A. hardware-centric design
- B. distributed infrastructure management
- C. unified network fabric
- D. integrated third-party applications

Correct Answer: C

### **QUESTION 5**

Which of the following is not a feature of Cisco ONE software?

- A. Software license tied to hardware
- B. License portability and flexibility
- C. Access to innovation, upgrades and new capabilities
- D. Simple set of solutions in networks and cloud

Correct Answer: A

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