



700-260^{Q&As}

Advanced Security Architecture for Account Manager

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QUESTION 1

Which integrated technology solution addresses application-centric infrastructures?

- A. Cisco TrustSec
- B. Cisco Secure Data Center
- C. Cisco Cyber Threat Defense
- D. Cisco Security as a Service
- E. Cisco Unified Access

Correct Answer: B

QUESTION 2

Which component of NGFW and NGIPS security is updated after an attack to help prevent threats before they encounter the network next time?

- A. Cisco Talos Security Intelligence and Research Group
- B. Cisco Next-Generation Intrusion Prevention System
- C. site-to-site VPN
- D. identity and access control
- E. Cisco Next-Generation Firewall

Correct Answer: D

QUESTION 3

What is the first stage of the Cisco software lifecycle where sellers engage with customers to create a strategy and development plan?

- A. upsell and cross sell
- B. asset management
- C. plan
- D. activate
- E. adopt
- F. renew

Correct Answer: D



QUESTION 4

In addition to protection, control, and flexibility, which two business values are included in Cisco value propositions? (Choose two.)

- A. Low cost
- B. Completeness
- C. Cost effectiveness
- D. Scalability
- E. Integration

Correct Answer: BC

QUESTION 5

In the "Advanced Protection" use case; which option is the primary concern of a CIO who is focused on advanced protection?

- A. Onboard devices quickly.
- B. Reduce vulnerabilities.
- C. Expand into new markets.
- D. Integrate solutions seamlessly

Correct Answer: B

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