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Advanced Security Architecture for Account Manager

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QUESTION 1

Which integrated technology solution addresses application-centric infrastructures?

A. Cisco TrustSec

B. Cisco Secure Data Center

C. Cisco Cyber Threat Defense

D. Cisco Security as a Service

E. Cisco Unified Access

Correct Answer: B

QUESTION 2

Which component of NGFW and NGIPS security is updated after an attack to help prevent threats before they encounter the network next time?

A. Cisco Talos Security Intelligence and Research Group

B. Cisco Next-Generation Intrusion Prevention System

C. site-to-site VPN

D. identity and access control

E. Cisco Next-Generation Firewall

Correct Answer: D

QUESTION 3

What is the first stage of the Cisco software lifecycle.where sellers engage with customers to create a strategy and development plan?

A. upsell and cross sell

B. asset management

C. plan

D. activate

E. adopt

F. renew

Correct Answer: D

QUESTION 4

In addition to protection, control, and flexibility, which two business values are included in Cisco value propositions? (Choose two.)

A. Low cost

B. Completeness

C. Cost effectiveness

D. Scalability

E. Integration

Correct Answer: BC

QUESTION 5

In the "Advanced Protection" use case; which option is the primary concern of a CIO who is focused on advanced protection?

A. Onboard devices quickly.

B. Reduce vulnerabilities.

C. Expand into new markets.

D. Integrate solutions seamlessly

Correct Answer: B

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