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Cisco Advanced Security Architecture for Account Managers

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QUESTION 1

Which option lists business outcomes that most customers are working to achieve in response to the current security threat landscape?

A. complete protection, increased fragmentation, enabled business

B. increased scalability, visibility and control, blocking only current threats

C. increased scalability, blocking only current threats, enabled business

D. complete protection, visibility and control, enabled business

Correct Answer: D

QUESTION 2

Refer to the exhibit.

Consolidating platforms and appliances under a single provider is an example of which customer cost saver?

A. Less time scoping a breach

B. Fewer resources to manage

C. Faster integration

D. Flexible licensing

Correct Answer: D

QUESTION 3

Which customer cost saver leverages current infrastructures without buying new appliances and avoids lengthy customizations?

A. faster integration

B. fewer resources to manage

C. flexible licensing

D. less time scoping a breach

Correct Answer: C

QUESTION 4

Which three options are solutions and features of the data center threat-centric solution? (Choose three.)

A. constant threat protection at all levels

B. file reputation

C. enabled scalability and capability across the business

D. enhanced visibility of data, user, and device behavior

E. file trajectory

F. global threat intelligence

Correct Answer: ACD

QUESTION 5

Why does Software Volume Purchasing streamline software strategy and asset management?

A. Many solutions are offered only on one platform.

B. Customers can choose a license platform bundle that meets their needs.

C. Flexible consumption models provide less value than a la carte.

D. Bundled solutions can be added on to new appliances.

Correct Answer: B

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