



700-265^{Q&As}

Cisco Advanced Security Architecture for Account Managers

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QUESTION 1

Which ISR appliance do you use if your customer is a small business that requires integrated switching and routing and WAN redundancy?

- A. FirePower 8000 series
- B. Cisco 4000 Series ISR
- C. Cisco 800 Series ISR
- D. FirePower 7000 Series
- E. FirePower 2100 Series

Correct Answer: B

QUESTION 2

Which two benefits of a partner selling Cisco security solutions are true? (Choose two.)

- A. Incentives programs
- B. Lower total cost of ownership
- C. Simplified architecture solution
- D. Opportunities for new revenue
- E. Partner referrals

Correct Answer: CD

QUESTION 3

How does Cisco TrustSec help secure sensitive data and regulate network access?

- A. email security
- B. leverage file reputation
- C. ensure compliance
- D. provide customer choice
- E. traffic tagging

Correct Answer: E



QUESTION 4

Which attribute does Cisco Talos possess?

- A. ability to detect threats across all layers of defense
- B. third-party applications integrated through comprehensive APIs
- C. real-time threat intelligence
- D. detection of threats communicated within 24 hours of occurrence
- E. blocks threats in real time

Correct Answer: C

QUESTION 5

Which two options are attack vectors protected by DNS-layer security? (Choose two.)

- A. voicemail
- B. virtual machines
- C. Linux OS
- D. email
- E. web

Correct Answer: DE

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