



# 700-295<sup>Q&As</sup>

IPS Express Security Account Manager Representative

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#### QUESTION 1

As defined by the attack continuum model, which feature set does a customer need to use after an attack?

- A. scope, contain, and remediate
- B. discover, enforce, and harden
- C. learn, enforce, and block
- D. detect, block, and defend

Correct Answer: A

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#### QUESTION 2

With regard to deal qualification, what is the least qualified opportunity for Cisco AMP?

- A. The customer has Fire Eye deployed in the account.
- B. The customer has an IT security or investor relations team that addresses malware
- C. The customer has Cisco AMP in exploration mode.
- D. The customer has an antivirus or endpoint security displacement opportunity.

Correct Answer: D

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#### QUESTION 3

What is Cisco Fire SIGHT?

- A. advanced firewall features that enable superior Layer 7 access control
- B. the fastest hardware on which to run the next-generation IPS
- C. centralized management platform for Cisco Source fire
- D. a cloud-based intelligence-gathering system that enables retrospective security

Correct Answer: C

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#### QUESTION 4

Which solution has the most robust partner ecosystem and APIs?

- A. McAfee
- B. Cisco Source fire



C. IBM ISS

D. HP Tipping Point

Correct Answer: B

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#### QUESTION 5

Which attack vector needs protection across the extended enterprise?

A. VPN tunnels

B. encrypted traffic

C. network, endpoint, mobile, virtual, and cloud environment

D. vulnerable Windows hosts

Correct Answer: C

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