



# 700-295<sup>Q&As</sup>

IPS Express Security Account Manager Representative

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#### QUESTION 1

Why is advanced malware difficult to stop by using traditional control-and-detect technologies?

- A. Security teams can quickly use threat intelligence to understand the most recent threats.
- B. Attackers continue to innovate around traditional control and detection technologies.
- C. Customers invest too heavily in detection.
- D. Advanced malware is based on phishing.

Correct Answer: B

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#### QUESTION 2

What is the Cisco position on the Gartner Magic Quadrant for IPSs?

- A. visionary
- B. challenger
- C. niche player, highest ability to execute
- D. leader, most visionary

Correct Answer: D

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#### QUESTION 3

After setting a foundation of visibility, what is the next main element of the new security model?

- A. threat-focused approach
- B. robust reporting
- C. platform-agnostic environment
- D. unified management

Correct Answer: A

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#### QUESTION 4

Which technology helps customers answer the questions "What if something happens?" and "When something happens, what now?"

- A. IPS



- B. next-generation firewall
- C. AMP
- D. VPN

Correct Answer: C

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#### QUESTION 5

In which category of the attack continuum model does the next-generation firewall belong?

- A. prologue
- B. before
- C. during
- D. after

Correct Answer: B

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