



700-301^{Q&As}

Advanced Borderless Network Architecture Sales Exam

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QUESTION 1

Which two of the following are available to ensure symmetric traffic flows? (Choose two.)

- A. elimination of timeouts
- B. insertion of a sticky load-balancing device
- C. Stuxnet
- D. routing manipulation

Correct Answer: BD

QUESTION 2

How many customers are reported to allow personal devices on their networks by 2012?

- A. 60 percent
- B. 50 percent
- C. 40 percent
- D. 30 percent

Correct Answer: B

QUESTION 3

What will Cisco CleanAir technology do if interference causes a jam on your Wi-Fi channel?

- A. Change channels within 30 seconds to avoid the interference
- B. Shut down your network
- C. Restart your service
- D. Automatically reconnect you on the same channel

Correct Answer: A

QUESTION 4

You are about to speak to a customer on Cisco EnergyWise While al of the following options are important to position our solution, which sequence should you choose to ensure a logical flow to the positioning?

a.



State how Cisco is reacting to market and technology drivers for energy management

b.

Ask your customer if they have an enterprise-wide energy management strategy in place

c.

Mention that the Cisco network is the platform for business energy management

d.

Remind the customer that EnergyWise is embedded into IOS at no cost

e.

Inform your customer about using the fast start SKU to get free management applications

A.

d, b, a, e, c

B.

a,b,e,d,c

C.

c, b, e,d, a

D.

c, a. b,d,e

Correct Answer: D

QUESTION 5

Which statement is true about Cisco EnergyWise?

A. Cisco EnergyWise improves efficiency by using the network as a platform for energy management and control

B. Energy efficiency is accomplished by manufacturing energy-efficient equipment.

C. Cisco EnergyWise improves energy efficiencies by using effective power supplies and ASICs.

D. Cisco EnergyWise relies on network utilization to determine overall energy consumption.

Correct Answer: A



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