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QUESTION 1

Which option describes server virtualization?

A. Consolidation of multiple server workloads onto a smaller number of more powerful servers.

B. The aggregation of server workloads onto a smaller number of servers by running multiple server operating systems directly on the shared hardware.

C. Reduction of onpremises server requirements through the elimination of low utilization servers and the transition to a SaaS solution.

D. Consolidation of multiple server interface cards into a single network card that supports a large number of virtual interfaces.

Correct Answer: B

QUESTION 2

Which three options are customer benefits of implementing a Cisco Borderless switching solution? (Choose three.)

A. Spanning Tree

B. Smart Install

C. Auto SmartPorts

D. Smart CallHome

E. Solarpowered

F. Uninterruptable power

Correct Answer: BCD

QUESTION 3

Which Cisco tool provides scripted, repeatable presentations, and customized pilots in real time with real equipment?

A. FindIt

B. Cisco Commerce Workspace

C. Cisco Partner Education Connection

D. Cisco dCloud

E. Cisco Network Discovery

Correct Answer: D

QUESTION 4

When you design a customer network that is composed only of a pure Layer 2 switch and a router, which feature should you enable to support communication among VLANs?

A. VLANs cannot communicate when only a router and a Layer 2 switch are used in the design.

B. Spanning Tree on the Layer 2 switch

C. Static routes on the Layer 2 switch

D. Trunking between the Layer 2 switch and the router

E. Uplink port aggregation on the router

Correct Answer: D

QUESTION 5

Which Cisco web tool should partners consult who want presales advice on planning and deploying Cisco Unified Computing deployments?

A. Cisco Plan Design Manage Help Desk

B. Cisco Customer Success Stories

C. Cisco TAC

D. Cisco Validated Designs

Correct Answer: D

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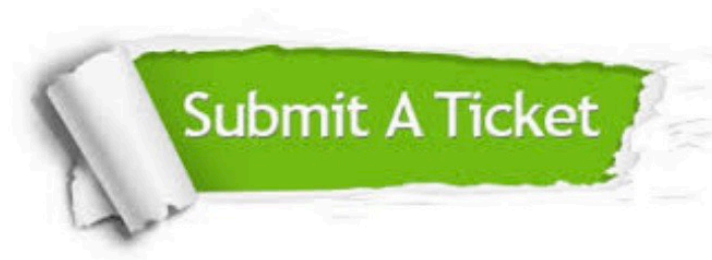
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