

700-551^{Q&As}

Express Security for Account Managers

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QUESTION 1

Which are three key security vectors customers need to monitor to overcome security challenges? (Choose three.)

- A. Data Center
- B. Hackers Device
- C. SaaS and Cloud Platform
- D. Campus and Branch
- E. Cloud Apps
- F. Malware Protection

Correct Answer: ADF

QUESTION 2

What is a great option for new customers within Platform Selling?

- A. Platform sale
- B. License sale
- C. Platform subscription sale
- D. Appliance sale

Correct Answer: B

QUESTION 3

Which twoare attack vectors protected by Cloud App Security? (Choose two)

- A. Cloud apps
- B. Voicemail
- C. Mobile
- D. Campus and Branch
- E. Endpoints

Correct Answer: AB

QUESTION 4



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Whichare three small budget customer concerns? (Choose three.)

- A. Budget is controlled by sales
- B. Licenses are too cheap
- C. Multiple devices are leaving a gap in security
- D. Products are not packages together
- E. Solutions are not prioritized to threats
- F. Security budget has been decreasing

Correct Answer: ACF

QUESTION 5

Which are two attack vectors protected by NGFW? (Choose two.)

- A. Campus andBranch
- B. Voicemail
- C. Data Center
- D. Cloud apps
- E. E-mail

Correct Answer: CE

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